# How Much Should We Trust Regional-Exposure Designs?*

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**Abstract**

Many studies use panel data to implement a *regional-exposure design*, interacting aggregate shocks with heterogeneous exposures. We show how unobserved aggregate shocks complicate inference in this setting and induce substantial under-coverage when clustering by region. We suggest two-way clustering, potentially with an autocorrelation correction, and randomization inference as solutions, and develop a feasible optimal instrument to improve efficiency. In an application to estimating regional fiscal multipliers, valid 95% confidence intervals cannot reject near-zero multipliers, although 90% intervals are informative. The feasible optimal instrument doubles power. Our results suggest that the precision promised by regional data may disappear with correct inference.

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# 1 Introduction

One of the most popular research designs in economics exploits locations' heterogeneous exposure to aggregate shocks to measure the local effects of those shocks. Concretely, consider a setting with time periods indexed by $t$, regions indexed by $i$, an aggregate shock vector $S_t$, and region-specific exposure vectors $\eta_i$. In the *regional-exposure design*, researchers construct an instrument $Z_{it} = \eta_i' S_t$ and use it to estimate how an endogenous variable ($X_{it}$) affects an outcome ($Y_{it}$) in a linear panel-data model.[1] This empirical strategy is ubiquitous—for example, it has been used to estimate the regional fiscal multiplier (Nakamura and Steinsson, 2014), the inverse labor supply elasticity (Bartik, 1991), the effects of falling home prices on employment (Mian and Sufi, 2014), the effects of import competition from China (Autor et al., 2013) and immigration (Card, 2001) on local labor markets, and the effects of foreign aid (Nunn and Qian, 2014) and commodity price shocks (Dube and Vargas, 2013) on conflict. Literatures across fields, from macroeconomics to labor to political economy, rely on results from this research design.

Studies using the regional-exposure design often construct standard errors clustered by region. This approach to inference presumes that regression model residuals are uncorrelated across regions. But when regions are heterogeneously affected by aggregate shocks, the assumption of uncorrelated residuals across regions is unlikely to hold. Moreover, practitioners are often unclear about what assumptions underlie their identification strategy.

This paper studies how identification and inference in regional-exposure designs is affected by unobserved aggregate shocks. We show that clustering by region substantially understates true uncertainty both in theory and in practice. In a placebo test based on the study of Nakamura and Steinsson (2014), which estimates the regional fiscal multiplier in an annual panel of US states, a state-clustered 5% test falsely rejects the null more than 25% of the time. We provide alternative standard errors that are robust to cross-regional correlation as well as a randomization inference approach that provides exact coverage in finite samples. Since true statistical uncertainty is often high in these settings, we also develop a feasible optimal instrument that reweights data to improve efficiency in light of correlated residuals across regions. In our application, this new estimator more than doubles statistical power. Our results highlight the importance of accounting for the correlation of residuals across regions in regional-exposure settings.

**Framework.** We use the idea of an *approximate factor structure* to the residual to capture the notion that the residual contains aggregate shocks that have heterogeneous effects across regions. Under this structure, the residual contains a factor component, reflecting hetero-

[1] This design takes many names in the literature, including "shift-share" and "difference-in-differences."

geneous regional loadings of an aggregate shock, and an idiosyncratic component. More formally, we write the residual as $u_{it} = \lambda_i' F_t + \varepsilon_{it}$, where $\lambda_i$ is the unobserved factor loading, $F_t$ is the vector of unobserved factors, and $\varepsilon_{it}$ is the idiosyncratic component.

We use the factor structure to clarify that identification relies on as-good-as-random assignment of either the aggregate shock or the regional exposures. Given the structure of the instrument and the residual, there are two leading sufficient conditions for exogeneity: (i) the aggregate shock, $S_t$, is orthogonal to the factor shock, $F_t$, or (ii) the regional exposure, $\eta_i$, is orthogonal to the unobserved factor loading, $\lambda_i$. We view this latter possibility as unlikely because it is easily contradicted by the data: the regional exposure is typically strongly correlated with several other important regional variables, which themselves may be factor loadings. Practitioners thus need to argue why the shocks are quasi-randomly assigned.

We next show that the validity of clustering by region depends critically on the source of identification. If identification were to come from as-good-as-random assignment of shares, then clustering by region would yield valid confidence intervals, although we view this as unlikely in practice. Otherwise, the standard practice of clustering by region will typically yield invalid confidence intervals. Intuitively, two regions with similar unobserved factor loadings, $\lambda_i$, will face common shocks, $F_t$. For example, Boston and San Francisco both have a large concentration of educated technology workers, and are therefore exposed to aggregate shocks to the "high-tech" sector. As a result, they may have correlated residuals. If $\eta_i$, the observed exposure to the aggregate shock, is correlated with the factor loadings, then two regions with similar exposures to the observed shock will have correlated residuals. This invalidates the typical approach of clustering by region.

**Proposed Solutions.** We next show how to construct valid confidence intervals using methods that are robust to correlated shocks across regions.

We first suggest more robust clustered standard errors. If the unobserved factors are uncorrelated across time, then two-way clustering is valid. If the unobserved factors are correlated across time, but that correlation dies out asymptotically, researchers can use the method of Thompson (2011) that combines two-way clustering with a heteroskedasticity and autocorrelation correction à la Driscoll and Kraay (1998). Crucially, both methods are "identification agnostic": they are valid under identification from either shocks or shares.

We next introduce a randomization inference approach. In randomization inference, we hold the residuals fixed and instead consider alternative draws of the shocks, $S_t$. Because this method makes no assumptions about the residual, it can accommodate an arbitrary correlation structure. Randomization inference instead requires specification of the shock process. We can then simulate the exact distribution of the test statistic under the null, and thus construct confidence intervals that have exact coverage even in finite samples.

These methods often reveal low statistical power once coverage is corrected by accounting for the residuals' cross-regional correlation. We thus also propose a method to construct a feasible optimal instrument, in the spirit of Chamberlain (1987, 1992) and Borusyak and Hull (2021a). The optimal instrument reweights the original instrument with the residuals' inverse covariance matrix. Our feasible analog models this covariance via the factor structure. We show how to estimate this structure via principal components analysis and provide a method to select tuning parameters to maximize power while controlling size distortions.

**Application: Regional Fiscal Multipliers.** We show that these issues are quantitatively important in an application to the estimation of regional fiscal multipliers by Nakamura and Steinsson (2014). To estimate the regional fiscal multiplier, these authors construct a regional-exposure instrument by interacting the growth in national defense procurement spending with individual states' exposure to that spending. We first show that there is a factor structure to the residual: the first two principal components explain over 60% of the variance. To study the performance of inference strategies in practice, we conduct a placebo simulation with fake spending shocks. Consistent with our results, we find that conventional tests at the 5% level based on clustering by state falsely reject the null more than 25% of the time. More robust clustering (two-way clustering or two-way HAC) gives substantially better coverage. Our randomization inference procedure, by construction, gives exact size.

In the data, valid confidence intervals cannot rule out low values of the regional fiscal multiplier with high precision. At the 5% level, in our preferred specification, randomization inference cannot rule out fiscal multipliers as low as 0.1 and robust confidence intervals cannot rule out 0. Both methods provide evidence for a multiplier greater than 0.46 at the 10% level and greater than 1 at the 32% level.

Implementing the feasible optimal instrument substantially improves power. We find in a power simulation that a test based on the optimal instrument is more than twice as likely to correctly reject the null of a zero multiplier against a calibrated alternative in which the multiplier is 1.5, compared to a test based on the original IV. In principle, the optimal instrument can provide a much sharper estimate of the regional fiscal multiplier. In practice, the optimal instrument produces a substantially lower point estimate compared to the original IV strategy, and so we are still unable to reject multipliers near zero.

Our results contrast with those of the original paper, which conducts asymptotic inference clustered by state and reports that 95% confidence intervals rule out multipliers below 0.6. Interpreting these results via a model, the authors argue that the data are more consistent with a New Keynesian model than with a "plain-vanilla Neoclassical model." Our analysis suggests that the data favor the New Keynesian model, but with considerably less precision than state-clustered standard errors would suggest.

**Three Recommendations for Practice.** First, we caution against clustering standard errors by region. This can lead to severe distortions in inference in the likely case that identification comes from aggregate shocks and regions are affected by other unobserved common shocks. We demonstrate severe under-coverage in our empirical example.

Second, for valid inference, we recommend two options. Researchers can use valid clustering methods, such as two-way clustering or two-way HAC. Alternatively, researchers can use randomization inference to obtain exact finite-sample coverage at the cost of needing to model the data-generating process for shocks.

Third, to improve precision, we suggest a feasible optimal instrument. As we showed in the application, this method can significantly improve statistical power. Implementing this method requires application-specific reasoning about the relevant null and alternative hypotheses. In practice, it may be most useful in settings in which researchers have informed priors over the parameters of interest, such as the fiscal multipliers setting.

**Related Literature.** Our work relates to a growing literature on inference and estimator design in regional-exposure settings. One strand of the literature focuses on inference using "shift-share" instruments. Goldsmith-Pinkham et al. (2020) show that shift-share designs are equivalent to using the shares as instruments, under a particular GMM weighting matrix. Using this insight, they show how shift-share designs can be identified using as-good-as-random assignment of shares (identification from shares). Adão et al. (2019) and Borusyak et al. (2022) explore an alternative identifying assumptions based on as-good-as-random assignment of shocks (identification from shocks). They show that correct standard errors must account for the cross-regional correlations induced by common shocks that affect regions with similar industrial composition. They provide alternative methods to construct standard errors that are consistent as the number of sectors, $K$, goes to infinity. In panel settings, both papers show that extensions of their estimators will still be consistent as $K \to \infty$. For cases with fixed $K$, Borusyak et al. (2022) show consistency of the IV estimator.

By contrast, we focus on cases with fixed $K$ and large $T$, and we will study an application with $K = 1$. We provide tools for valid inference in this setting. Moreover, whereas the shift-share literature has emphasized the notion that one must take an *a priori* stand on whether identification comes from shocks or shares, before deciding how to do inference, we will show that two-way clustered and two-way HAC standard errors are valid regardless of whether identification comes from shocks or shares.

Our focus on randomization inference and efficient estimation as useful tools in settings with non-random exposure to aggregate shocks connects with, respectively, Borusyak and Hull (2021b) and Borusyak and Hull (2021a). We use the idea of a factor structure to clarify the value of these tools. Moreover, our implementation of the feasible optimal instrument

focuses on reweighting the data to account for cross-observation covariance in the residual, an issue on which Borusyak and Hull (2021a) do not focus.

Our focus on more efficient estimators in this setting relates to Arkhangelsky and Korovkin (2023). These authors also study regional-exposure settings in which identification comes from aggregate shocks and observe that a critical confounding force is unobserved aggregate shocks with heterogeneous exposure. They propose a split-sample estimator that minimizes the effects of these shocks to improve efficiency, inspired by the synthetic controls literature (Abadie and Gardeazabal, 2003; Abadie et al., 2010). We, by contrast, focus more closely on inference issues with the standard IV estimator and also propose a randomization inference approach. The new estimator that we propose is inspired by the optimal-instrument literature (Chamberlain, 1987, 1992; Borusyak and Hull, 2021a). We view our results as highly complementary to theirs. Together, they comprise an improved toolkit for estimation and inference in the regional-exposure setting.

Our fiscal-multipliers application relates to a growing literature on estimating cross-regional spending multipliers (reviewed by Chodorow-Reich, 2019) and, more broadly, connecting macroeconomic theory to econometric practice in similar settings (e.g., Chodorow-Reich, 2020; Guren et al., 2021). Most prior work in this area has focused on the economic interpretation of estimates. Our focus is instead on accurately reporting the precision of regional estimates and improving their efficiency, holding fixed their interpretation. Insofar as our results suggest that regional multiplier estimates are relatively imprecise, our results further highlight the importance of cross-study meta-analysis (e.g., as in Chodorow-Reich, 2019) for obtaining reliable estimates.

Finally, our analysis fits into a literature that gives practical guidance to researchers about selecting an appropriate level at which to cluster standard errors (e.g., Bertrand et al., 2004; MacKinnon et al., 2022; Abadie et al., 2023). Compared to these general analyses, our analysis uses a plausible economic structure, the regional factor structure, to propose and evaluate variance estimators in our setting.

**Outline.** Section 2 introduces the model with a residual factor structure and highlights identification and inference issues that arise. Section 3 proposes econometric solutions. Section 4 studies an application to estimating regional fiscal multipliers. Section 5 concludes.

# 2 Model and Econometric Issues

We first formally describe the *regional-exposure design*, which uses the interaction of observed aggregate shocks with observed heterogeneous regional exposures as an instrument

to estimate the relationship between an endogenous regressor and an outcome. To capture the possibility that other, unobserved shocks also have regionally heterogeneous effects on the outcome, we assume that the residual of the structural equation has an approximate factor structure. Under this structure, we clarify the assumptions under which the model is identified and the assumptions under which standard econometric practice of clustering standard errors by region yields correct inference. We argue that, in most applications, regional exposures are correlated with exposures to other, unobserved shocks, while aggregate shocks may be as-good-as-randomly assigned. In this case, clustering by region is invalid.

## 2.1 Set-up: The Regional-Exposure Model

There is a set of regions $i \in \{1, \ldots, N\}$ and a set of time periods $t \in \{1, \ldots, T\}$.[2] In each period there is a vector-valued aggregate shock $S_t \in \mathbb{R}^K$, for $K \geq 1$. Each region has an exposure $\eta_i \in \mathbb{R}^K$ to each dimension of the shock. We define the *regional-exposure instrument*

$$Z_{it} = \eta_i' S_t \tag{1}$$

There is an endogenous outcome $Y_{it} \in \mathbb{R}$ and an endogenous regressor $X_{it} \in \mathbb{R}$.

We study the two-equation instrumental-variables model

$$Y_{it} = \alpha_t + \gamma_i + \beta \cdot X_{it} + u_{it} \tag{2}$$

$$X_{it} = \omega_t + \zeta_i + \pi \cdot Z_{it} + e_{it} \tag{3}$$

We refer to these equations, respectively, as the "structural equation" and the "first-stage equation." The parameter of interest is $\beta \in \mathbb{R}$, the marginal effect of $X_{it}$ on $Y_{it}$. The parameter $\pi \in \mathbb{R}$ is the first-stage coefficient and $(\alpha_t, \omega_t)_{t=1}^T$ and $(\gamma_i, \zeta_i)_{i=1}^N$ are fixed effects. The variables $u_{it}$ and $e_{it}$ are defined as residuals, which have zero mean in each time period and in each region. We also define variables $\tilde{X}_{it}$, $\tilde{Y}_{it}$, $\tilde{Z}_{it}$, $\tilde{u}_{it}$, and $\tilde{e}_{it}$ as the double-demeaned counterparts to the original variables.[3] For simplicity of exposition, we assume that $X_{it}$, $Y_{it}$, and $Z_{it}$ have zero mean across regions and time-periods and that the econometrician observes a balanced panel of these variables. For technical simplicity, we assume that $\mathbb{E}[X_{it}^\alpha]$, $\mathbb{E}[Y_{it}^\alpha]$, and $\mathbb{E}[Z_{it}^\alpha]$ exist and are finite for all $(i,t)$ and for all $\alpha > 0$.[4]

[2] Although most applications of the regional-exposure instrument rely on regional data, our results could also be applied in settings with other types of cross-sectional units, such as firms, households, or individuals.

[3] That is, for each variable $W \in \{X, Y, Z, u, e\}$, $\tilde{W}_{it} := W_{it} - \bar{W}_i - \bar{W}_t + \bar{W}$, where $\bar{W}$ denotes the sample average, and $\bar{W}_i, \bar{W}_t$ denote the within-region and within-time-period sample averages respectively.

[4] Note that this immediately implies the existence and finiteness of any and all "cross-variable" moments

To illustrate this set-up, we describe Nakamura and Steinsson (2014)'s study of regional fiscal multipliers in our language. In their setting, $\beta$ is the regional fiscal multiplier; $Y_{it}$ is the two-year growth rate in state GDP per capita; and $X_{it}$ is the two-year change in local military procurement spending per capita, divided by the two-year lagged state GDP. In defining the instrument $Z_{it} = \eta_i S_t$, $S_t$ is national military procurement spending growth and $\eta_i$ is military procurement spending as a share of state GDP at the start of the sample.

## 2.2 The Residual Factor Structure

We assume that the residual $u_{it}$ of Equation 2 has an approximate factor structure. To capture this, we define a factor shock vector $F_t \in \mathbb{R}^J$, with $J \geq 1$, a collection of factor loadings $\lambda_i \in \mathbb{R}^J$ for each region $i$, and an idiosyncratic component $\varepsilon_{it}$ which is independent from $\lambda_i$ and $F_t$, and has zero mean in each time period and in each region. We define $\lambda_i$ and $F_t$ to each have mean zero. We write $u_{it}$ as

$$u_{it} = \lambda_i' F_t + \varepsilon_{it} \tag{4}$$

We introduce the approximate factor structure because it parsimoniously captures the notion that different regions may comove in response to aggregate conditions. For example, regions with a similar industrial mix may comove in response to certain trade shocks, certain regions may be more sensitive to fiscal and monetary policy, or urban areas may comove as the returns to agglomeration rise or fall.

Moreover, assuming a residual factor structure is arguably the only way to be internally consistent with constructing a regional-exposure instrument. If we are to take seriously the various studies relying on the interaction between observed shocks and exposures as part of their research design, then we must believe that the residual contains the many such regionally heterogeneous shocks studied in other papers. If we believe Nakamura and Steinsson (2014), who find regionally heterogeneous effects of national military procurement spending on output through its effect on local defense procurement, and we believe Autor et al. (2013), who find regionally heterogeneous effects of rising trade with China, then the regional-exposure instrument of one study is in the residual of the other, and vice-versa.

Although the approximate factor structure is more flexible than the typical assumption of i.i.d. errors (or errors that are independent across regions), it is not entirely unrestrictive for the covariance of the error term across regions. However, our proposed solutions will typically not rely on the factor structure: the confidence intervals we recommend will be

of the form $\mathbb{E}[W_{it}^a W_{js}^b W_{kr}^c W_{lq}^d]$, for $W \in \{X, Y, Z\}$, $(a, b, c, d) \geq 0$, and indices $(i, j, k, l) \in \{1, \ldots N\}$ and $(t, s, r, q) \in \{1, \ldots, T\}$, due to Hölder's inequality.

robust to a broader set of covariance structures in the residual, and our improved estimator will still offer efficiency improvements even if the residual does not truly have an approximate factor structure.

## 2.3 Identification: "From Shares" or "From Shocks"

As a prelude to our analysis, we state sufficient conditions under which an instrumental variables strategy with $Z_{it}$ identifies the structural parameter $\beta$ in Equations 2 and 3. This helps separate two logical paths to identification, one via the assignment of exposures and the other via the assignment of shocks.

To do this, we will maintain two assumptions for the remainder of the analysis. The first assumption is that the cross-sectional variables are independent from the time series variables.

**Assumption 1.** $(\eta_i, \lambda_i) \perp\!\!\!\perp (S_t, F_t)$

In essence, the properties of the regions that are drawn cannot affect the time series shocks, and vice-versa. This assumption might be violated, for example, if a financial crisis will only occur if certain regions are very indebted. The second assumption is that the idiosyncratic component of the residual is uncorrelated with the instrument.

**Assumption 2.** $\mathbb{E}[Z_{it}\varepsilon_{it}] = 0$.

This is without loss of generality. If the idiosyncratic component of the residual were correlated with the instrument, then it could be decomposed into the projection of $\varepsilon_{it}$ onto $Z_{it} := \eta_i' S_t$ and the residual of that projection, which would be uncorrelated with $Z_{it}$. The projection of $\varepsilon_{it}$ onto $Z_{it}$ would have a factor structure by construction. Thus, any component of the residual which is correlated with the regressor can be represented as having a factor structure. Note that Assumption 2 does not rule out the possibility that $\varepsilon_{it}$ has a factor structure; it simply requires that $\varepsilon_{it}$ is uncorrelated with $Z_{it}$.

We next use these assumptions to unpack the exogeneity condition $\mathbb{E}[Z_{it}u_{it}] = 0$. In particular, we first use Equations 1 and 4 to write

$$\mathbb{E}[Z_{it}u_{it}] = \mathbb{E}[\eta_i' S_t (\lambda_i' F_t + \varepsilon_{it})] = \mathbb{E}[\eta_i' S_t \cdot \lambda_i' F_t + \eta_i' S_t \cdot \varepsilon_{it}] \tag{5}$$

By Assumption 2, the second term is zero. We next manipulate the first term to write

$$
\begin{aligned}
\mathbb{E}\left[Z_{it}u_{it}\right] &= \mathbb{E}\left[\eta_i' S_t \cdot \lambda_i' F_t\right] \\
&= \mathbb{E}\left[S_t'(\eta_i\lambda_i')F_t\right] \\
&= \mathbf{tr}\left(\mathbb{E}\left[S_t'(\eta_i\lambda_i')F_t\right]\right) \\
&= \mathbf{tr}\left(\mathbb{E}\left[(\eta_i\lambda_i')(F_tS_t')\right]\right) = \mathbf{tr}\left(\mathbb{E}\left[\eta_i\lambda_i'\right]\mathbb{E}\left[F_tS_t'\right]\right)
\end{aligned} \tag{6}
$$

where **tr** denotes the trace of a matrix and, in the last line, we use the cyclic property and Assumption 1. Observe that $\mathbb{E}\left[\eta_i\lambda_i'\right]$ is a $K \times J$ matrix and $\mathbb{E}\left[F_tS_t'\right]$ is a $J \times K$ matrix, so the trace is over a $K \times K$ matrix.

Using this simplification, we argue there are two primary *sufficient conditions* for the identification condition $\mathbb{E}\left[Z_{it}u_{it}\right] = 0$. We state each below.[5]

**Condition 1** (Identification from Shares)**.** The regional exposures are uncorrelated with the factor loadings, or $\mathbb{E}[\eta_i\lambda_i'] = 0$.

**Condition 2** (Identification from Shocks)**.** The aggregate shocks are uncorrelated with the factor shocks, or $\mathbb{E}[F_tS_t'] = 0$.

The first condition is natural if the exposures, $\eta_i$, are as-good-as-randomly assigned. We refer to this condition as *identification from shares*, reflecting its connection to the literature on shift-share instruments. In the shift-share setting, $\eta_i$ is a vector of industrial employment shares, and this condition is equivalent to assuming that the industry shares are as-good-as-randomly assigned. In the shift-share literature, this is the route to identification assumed by Goldsmith-Pinkham et al. (2020).

The second condition is natural if we assume that the shocks, $S_t$, are as-good-as-randomly assigned. In the shift-share literature, this is the route to identification assumed by Adão et al. (2019) and Borusyak et al. (2022).

Of these two paths to identification, we view identification from shocks as more plausible. In typical applications, it is easy to show that the exposures, $\eta_i$, are correlated with other variables (these variables themselves being plausible potential factor loadings, $\lambda_i$), and thus are clearly not as-good-as-randomly assigned. Of course, the fact that identification from shares is dubious does not imply that identification from shocks is necessarily any more plausible. Regardless, we believe that if either of these identification approaches works, it is likely to be identification from shocks.

We moreover view these two sufficient conditions as the main routes to identification, since the others that are possible in principle are harder to justify economically. Mathematically,

[5] We have normalized $\eta_i$ and $S_t$ to have mean zero; thus each condition is described as uncorrelatedness. This is without loss of generality: $\eta_i'\mathbb{E}[S_t]$ and $\mathbb{E}[\eta_i']S_t$ are absorbed by fixed effects. Borusyak et al. (2022) note that this would not suffice if exposures varied over time: $\eta_{it}'\mathbb{E}[S_t]$ is not absorbed by a fixed effect.

there exist many matrices $\mathbb{E}[\eta_i \lambda_i'] = Q$ and $\mathbb{E}[F_t S_t'] = R$ such that $\mathbf{tr}(QR) = 0$, but neither $Q = 0$ (Condition 1) nor $R = 0$ (Condition 2). For instance, we could also mix-and-match conditions (e.g. $\eta_{i1} \perp \lambda_{i1}$ and $S_{i2} \perp F_{i2}$). But this is unappealing in practice, since it requires a just-so combination of orthogonality conditions. An especially unappealing path to identification would be to assume that the individual bias terms $\mathbb{E}\left[\eta_i^k S_t^k \lambda_i^h F_t^h\right]$ do not equal zero, but that they happen to cancel out, so that their sum is zero. This would require an extraordinary coincidence.

Both identification from shares and identification from shocks are sufficient, when combined with appropriate conditions on dependence and second moments, for the IV estimate to converge in probability to the true $\beta$. More specifically, the former relies on a weak law of large numbers in the many-regions limit, and the latter relies on a weak law of large numbers in the many-time-periods limit. We state this formally below. The proof of this and all subsequent results is in Appendix A.

**Proposition 1** (Convergence of the IV Estimator)**.** *Assume that $\mathbb{E}[\tilde{Z}_{it}\tilde{X}_{it}']$ is finite and full rank (instrument relevance). The following are true:*

1. *If Condition 1 holds and $\left(\eta_i, \lambda_i, (\varepsilon_{it})_{t=1}^T, (e_{it})_{t=1}^T\right)$ are drawn i.i.d. across regions, then $\hat{\beta} \xrightarrow{p} \beta$ as $N \to \infty$.*
2. *If Condition 2 holds and $\left(S_t, F_t, (\varepsilon_{it})_{i=1}^N, (e_{it})_{i=1}^N\right)$ are stationary and strongly mixing across time, then $\hat{\beta} \xrightarrow{p} \beta$ and $T \to \infty$.*

This result is related to other consistency results in the literature, including Proposition 1 of Adão et al. (2019), Proposition 3 (and the discussion in Section 4.3) of Borusyak et al. (2022), and Theorem 1 in Arkhangelsky and Korovkin (2023).

## 2.4 From Identification to Inference

We now turn to our main focus: inference in regional-exposure settings. In particular, how do assumptions about the sources of identification affect the validity of common strategies for inference? We show that clustering by region is likely invalid in settings where identification comes from shocks. We will use this finding to motivate our analysis of econometric solutions in Section 3.

**Unpacking The Asymptotic Variance of $\hat{\beta}$.** Whichever of our two routes to identification we rely on, the instrumental variables estimator will have an asymptotic variance of

the familiar "sandwich" form:[6]

$$\text{AVAR}\left(\sqrt{N}\cdot\hat{\beta}\right)=\mathbb{E}\left[\tilde{Z}_{it}\tilde{X}_{it}'\right]^{-1}\text{AVAR}\left(\frac{1}{\sqrt{N}}\cdot\frac{1}{T}\sum_{i,t}\tilde{Z}_{it}\tilde{u}_{it}\right)\mathbb{E}\left[\tilde{X}_{it}\tilde{Z}_{it}'\right]^{-1} \tag{7}$$

The "bread" of this expression, $\mathbb{E}\left[\tilde{Z}_{it}\tilde{X}_{it}'\right]^{-1}$, is straightforward to estimate. We are primarily concerned with the middle, "meat" term, which we denote as

$$\Omega := \text{AVAR}\left(\frac{1}{\sqrt{N}}\cdot\frac{1}{T}\sum_{i,t}\tilde{Z}_{it}\tilde{u}_{it}\right) \tag{8}$$

We next use Equation 4, or the factor structure of $\tilde{u}_{it}$, to simplify this term:[7]

$$\begin{aligned}\Omega = \text{AVAR}&\left(\frac{1}{\sqrt{N}}\cdot\frac{1}{T}\sum_{i,t}\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\right)+\text{AVAR}\left(\frac{1}{\sqrt{N}}\cdot\frac{1}{T}\cdot\sum_{i,t}\tilde{Z}_{it}\tilde{\varepsilon}_{it}\right)\\&+2\cdot\frac{1}{T}\sum_{i,t}\sum_{j,s}\mathbb{E}\left[\tilde{Z}_{it}\tilde{Z}_{js}\tilde{\lambda}_i'\tilde{F}_t\tilde{\varepsilon}_{js}\right]\end{aligned} \tag{9}$$

For the remaining results in this paper, we will strengthen Assumption 2 to the following:

**Assumption 3.** *For all $i$, $(\varepsilon_{it})_{t=1}^{T} \perp\!\!\!\perp \left((\eta_j)_{j=1}^{N}, (\lambda_j)_{j=1}^{N}, (S_t)_{t=1}^{T}, (F_t)_{t=1}^{T}\right)$.*

This strengthens the interpretation of $\varepsilon_{it}$ as an *idiosyncratic* component of the residual, by making $\varepsilon$ independent from other variables. For example, without this assumption, it would be possible for $\varepsilon_{it}$ to be equal to the factor component, $\lambda_i'F_t$, as long as $\mathbb{E}\left[\lambda_i'F_tZ_{it}\right]=0$. Assumption 3 allows us to highlight how the factor component complicates inference, relative to a more traditional model with idiosyncratic residual shocks. Note, however, that this assumption is still compatible with cross-sectional or time-series dependence in $\varepsilon_{it}$ of other forms.

An implication of Assumption 3 is that $\mathbb{E}\left[\tilde{\lambda}_i'\tilde{F}_t\tilde{\varepsilon}_{js}\mid Z\right]=0$. The third term in Equation 9 is zero, and we can therefore write $\Omega$ as the sum of two terms,

$$\Omega = \underbrace{\text{AVAR}\left(\frac{1}{\sqrt{N}}\cdot\frac{1}{T}\sum_{i,t}\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\right)}_{\text{Factor component}}+\underbrace{\text{AVAR}\left(\frac{1}{\sqrt{N}}\cdot\frac{1}{T}\sum_{i,t}\tilde{Z}_{it}\tilde{\varepsilon}_{it}\right)}_{\text{Idiosyncratic component}} \tag{10}$$

[6] Our analysis of the asymptotic variance will assume that $N\to\infty$, and will rely on $\sqrt{N}$ asymptotics, consistent with the assumptions behind clustering by region. When we move to the two-way clustering setting, we will also require $T\to\infty$.

[7] Note that the double-demeaning "passes through" the factor structure. That is, $\tilde{u}_{it}=\tilde{\lambda}_i'\tilde{F}_t+\tilde{\varepsilon}_{it}$, where $\tilde{\lambda}_i=\lambda_i-\bar{\lambda}$ and $\tilde{F}_t=F_t-\bar{F}$.

Separating the asymptotic variance of $\hat{\beta}$ into a factor component and an idiosyncratic component helps provide intuition about how clustering by region might fail. Clustering by region will be valid if it is valid for both the factor component and the idiosyncratic component.[8] If the idiosyncratic component $\tilde{Z}_{it}\tilde{\varepsilon}_{it}$ is uncorrelated across regions, and if the factor component $\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t$ is also uncorrelated across regions, then clustering by region will yield consistent standard errors under appropriate regularity conditions. If the factor component is not uncorrelated across regions, then clustering by region will typically be invalid.

We now examine how our identification assumptions will affect inference. Whether we get identification from shocks or from shares will determine which of the factor component covariance terms can be treated as zero. The following result demonstrates the critical role played by the identification assumption in this context:[9]

**Lemma 1.** *Let* $\omega(i,j,t,s) = \mathbb{E}\left[Z_{it} \cdot \lambda_i' F_t \cdot Z_{js} \cdot \lambda_j' F_s\right]$ *be the factor component covariance between units* $(i,t)$ *and* $(j,s)$*. The following statements are true:*

1. *If identification comes from shares (Condition 1) and* $(\eta_i, \lambda_i)$ *is independent across regions, then* $\omega(i,j,t,s) = 0$ *for all* $i \neq j$*.*

2. *If identification comes from shocks (Condition 2) and* $(S_t, F_t)$ *is independent across time, then* $\omega(i,j,t,s) = 0$ *for all* $t \neq s$*.*

The first part of the result gives a sufficient condition for the factor component not to induce correlation across regions: a combination of identification from shares and the assumption that shares are drawn independently across regions. Intuitively, the presence of a common factor does not induce cross-regional correlation *on average* if regions' characteristics are independently drawn. The lack of covariances across regions moreover suggests that, under the conditions of Part 1, clustering by region is valid.

The second part of the result gives a sufficient condition for the factor component not to induce correlation across time: a combination of identification from shares and the assumption that common factors are not autocorrelated. The lack of covariances across time moreover suggests that, under the conditions of Part 2, clustering by time is valid.

**When is Clustering by Region Valid?** We now apply the logic of Lemma 1 to evaluate the standard econometric practice of clustering standard errors by region. Part 1 of that result suggested that this practice may be valid under the combination of identification from shares and independent draws of regional exposures as $N \to \infty$. We formalize this below.

[8] Mirroring our discussion of identification, there is also a knife-edge case in which non-zero covariances in each term cancel out that seems unlikely to arise in practice.

[9] In the Appendix, we prove a similar lemma for the demeaned objects.

**Proposition 2** (Clustering by Region is Valid Under Identification from Shares)**.** *Assume Condition 1 (Identification from Shares) and that* $\left(\eta_i, \lambda_i, (\varepsilon_{it})_{t=1}^T, (e_{it})_{t=1}^T\right)$ *is drawn i.i.d. across regions. Then clustering by region consistently estimates AVAR* $\left(\sqrt{N} \cdot \hat{\beta}\right)$ *as* $N \to \infty$*.*

Clustering by region, however, is generally *not* valid under identification from shocks. This is because a setting with non-random assignment of shares allows different regions to predictably move together in response to unobserved aggregate shocks. Below, we formalize this point and describe the asymptotic bias in the region-clustered standard error estimator:

**Proposition 3** (Clustering by Region is Biased Under Identification from Shocks)**.** *Assume Condition 2 (Identification from Shocks), that* $\left(\eta_i, \lambda_i, (\varepsilon_{it})_{t=1}^T\right)$ *is drawn i.i.d. across regions, that* $\varepsilon$ *is independent of* $Z$*, and that* $(S_t, F_t)$ *is drawn i.i.d. across time. Define*

$$\Omega^{CR} := \mathbb{E}\left[\left(\frac{1}{T}\sum_t \tilde{Z}_{it}\tilde{u}_{it}\right)\left(\frac{1}{T}\sum_t \tilde{Z}_{it}\tilde{u}_{it}\right)'\right] \tag{11}$$

*(i.e., the asymptotic limit of the region-clustered estimator, when such a limit is well-defined), and assume this expectation exists and is finite. Then, as* $N \to \infty$*, the asymptotic bias of the clustered estimate of* $\Omega$ *is given by:*[10]

$$\frac{1}{N}(\Omega^{CR} - \Omega) \to -\frac{1}{T}\mathbb{E}\left[(\tilde{S}_t'\mathbb{E}\left[\tilde{\eta}_i\tilde{\lambda}_i'\right]\tilde{F}_t)^2\right] - O\left(\frac{1}{T^2}\right) \tag{12}$$

*In the scalar case* $J = K = 1$*, this reduces to*

$$\frac{1}{N}(\Omega^{CR} - \Omega) \to -\frac{1}{T}\mathbb{E}[\tilde{\eta}_i\tilde{\lambda}_i]^2\ \mathbb{E}\left[\left(\tilde{S}_t\tilde{F}_t\right)^2\right] - O\left(\frac{1}{T^2}\right) \tag{13}$$

If we have identification from shocks rather than identification from shares, then clustering by region will give invalid standard errors. The bias is such that the confidence intervals will typically be too tight (that is, ignoring the $O(1/T^2)$ term arising from finite sample estimation of the fixed effects). Moreover, this bias is proportional to the number of regions, $N$. Clustering by region will falsely suggest that the standard errors shrink to zero as $N$ grows large, but with small $T$ the true standard errors will remain large. In such settings, researchers may believe that the data have spoken clearly, when in fact their results are mostly noise.

[10] Because we are double-demeaning our variables, $\Omega^{CR}$ depends on $N$ (as well as $T$). We consider the case where $N \to \infty$ because it ensures convergence of cross-sectional means.

# 3 Proposed Econometric Solutions

Having cast doubt on conventional inference techniques, we now discuss potential solutions. We first discuss methods for confidence intervals that practitioners can feel confident in. We argue that two-way clustering and a combination of two-way clustering with an autocorrelation correction can be valid for settings in which clustering by region fails. We also propose a randomization inference method. Finally, we propose a method to construct a feasible optimal instrument à la Chamberlain (1987, 1992), which reweights data based on the factor structure to obtain a potentially more efficient estimator.

## 3.1 Better Standard Errors for Asymptotic Inference

Although clustering by region does not yield valid standard errors if identification comes from shocks, various existing methods yield valid standard errors in this setting. In this subsection, we discuss two options: two-way clustering and a combination of two-way clustering with an autocorrelation correction. Regardless of whether identification comes from shares or shocks, two-way clustering yields valid standard errors if shocks are uncorrelated across time. We also discuss a method that enriches two-way clustering to allow for autocorrelation of shocks. We also comment on how these issues interaction with weak identification.

**Two-way Clustering.** Two-way clustering is an extension of one-way clustering that allows for both arbitrary correlation of the error term within region and arbitrary correlation of the error term within time period.[11] Although this imposes weaker restrictions on the correlation structure of the error term than one-way clustering, it still imposes that the "instrument-times-error" term is uncorrelated for observations that are in both different regions and different time periods.

Two-way clustering is implemented by combining clustering by region with clustering by time. To estimate the "meat" $\Omega$ (Equation 8), two-way clustering proposes the following estimator and considers its properties as $N \to \infty$ and $T \to \infty$:

$$\hat{\Omega}^{TWC} = \frac{1}{NT^2} \sum_{i,t} \sum_{j,s} \mathbf{1}\left(i = j \text{ OR } t = s\right) \tilde{u}_{it} \tilde{u}_{js} \tilde{Z}_{it} \tilde{Z}_{js} \tag{14}$$

Essentially, two-way clustering allows for arbitrary within-region and within-time correlation of the instrument-times-error by setting $\mathbf{1}\left(i = j \text{ OR } t = s\right)$ equal to one within-region or within-time, and estimating the appropriate covariance. That indicator is still set to zero,

[11] This method was introduced by Miglioretti and Heagerty (2007) and was further developed, independently, by Cameron et al. (2011) and Thompson (2011).

however, for observations that are in different regions *and* different times, and so those covariances are assumed to be zero. To illustrate: clustering by region imposes that the instrument-times-error term in New York is uncorrelated with the instrument-times-error term in California, while two-way clustering imposes that the instrument-times-error term in New York in 2005 is uncorrelated with the instrument-times-error term in California in 2006.

Like clustering by region, two-way clustering is valid under identification from shares, under appropriate additional assumptions about dependence in the cross-section. If identification comes from shares and $(\eta_i, \lambda_i)$ is drawn independently across regions, then Lemma 1 tells us that the factor component of the instrument-times-error term is uncorrelated across regions. If the idiosyncratic component is also uncorrelated across regions, then the whole instrument-times-error term is uncorrelated across regions, which allows us to either cluster by region or two-way cluster.

Unlike clustering by region, two-way clustering is also valid under identification from shocks, under appropriate assumptions about dependence across time. If identification comes from shocks and $(S_t, F_t)$ is drawn independently across time, then Lemma 1 tells us that the factor component of the instrument-times-error term is uncorrelated across time. If the idiosyncratic component is uncorrelated across regions, then although the full instrument-times-error term has neither uncorrelatedness across region nor uncorrelatedness across time, it does have the property that observations that are from different regions *and* different time periods will have uncorrelated instrument-times-error terms.

Thus, two-way clustering is identification-agnostic: it does not require the researcher to take an *a priori* stand on whether identification comes from shocks or shares. This is an especially desirable property because it reduces researcher degrees of freedom. Regardless of whether identification comes from shocks or shares, two-way clustering is strictly more robust than one-way clustering by region or time.

Below, we formalize the logic that the asymptotic variance of $\sqrt{N} \cdot \hat{\beta}$ has a two-way clustering form:

**Proposition 4.** ***(Two-Way Clustering is Valid Under Either Identification Condition)*** *Assume that $(\varepsilon_{it})_{t=1}^{T}$ is drawn i.i.d. across regions. Assume further either of the following:*

1. *Condition 1 (Identification from Shares) holds and $(\eta_i, \lambda_i)$ are i.i.d. across regions.*
2. *Condition 2 (Identification from Shocks) holds and $(S_t, F_t)$ are i.i.d across time.*

*Then, $\Omega = \Omega^{TWC}$, under the limit where $\frac{N}{T} \to C$, where $C$ is a constant. That is, $AVAR\left(\sqrt{N} \cdot \hat{\beta}\right) = \lim_{N\to\infty, T\to\infty, \frac{N}{T}\to C} \frac{1}{NT^2} \sum_{i,t} \sum_{j,s} \mathbf{1}\left(i = j \ OR \ t = s\right) \mathbb{E}\left[\tilde{u}_{it}\tilde{u}_{js}\tilde{Z}_{it}\tilde{Z}_{js}\right]$.*

An implication of this result is that if $\hat{\Omega}^{TWC}$ consistently estimates $\Omega^{TWC}$, then it will consistently estimate the asymptotic variance. Note, however that providing conditions under which $\hat{\Omega}^{TWC}$ consistently estimates $\Omega^{TWC}$ is still an area of active research (see Davezies et al., 2021; MacKinnon et al., 2021; Menzel, 2021). We will later show Monte Carlo evidence, in our application, on the performance of two-way clustering.

**Autocorrelation-Robust Clustered Standard Errors.** Although two-way clustering allows for arbitrary correlation within-region or within-time, it imposes that observations that are both from different regions and different time periods (e.g., New York in 2005 and California in 2006) have uncorrelated error terms. Under identification from shocks, this requires shocks to be uncorrelated across time: if New York and California are affected by factor shocks, and those shocks are persistent over time, then California in 2006 will still be affected by the shock that affected both it and New York in 2005.

Thompson (2011) proposes an estimator that augments two-way clustering with additional terms that model cross-regional, cross-time period correlation.[12] In this "two-way HAC" method, one estimates the "meat" $\Omega$ as

$$\hat{\Omega}^{TWHAC} = \frac{1}{NT^2} \sum_{i,t} \sum_{j,s} \max\{K(t,s), \mathbf{1}(i=j)\} \ \hat{u}_{it}\hat{u}_{js}\tilde{Z}_{it}\tilde{Z}_{js} \tag{15}$$

where $K(t,s) = \max\left\{1 - \frac{|t-s|}{L+1}, 0\right\}$ is a kernel weight (here, the Bartlett kernel), parameterized by a bandwidth $L$. The use of the kernel allows for some persistence of the shock, although the autocovariance must eventually die off. If the bandwidth, $L$, is selected in a way that increases with the number of time periods, then as $T \to \infty$ we also have $L \to \infty$. At the other extreme, if $L = 0$, this formula reduces to the two-way clustered standard errors considered earlier.

To our knowledge, there are no results about the asymptotic consistency of these standard errors in the literature.[13] Nonetheless, we derive confidence from our own simulation results (Section 4) that these methods can provide a good estimate of the standard error.

One downside of two-way clustered standard errors, with and without HAC corrections, is that they may be less efficiently estimated than those clustered just by region. If a researcher is confident that identification comes from shares and not shocks, then she may favor simple clustering by region. However, as we will see later in our application, identification from

[12] This method builds on prior work by Driscoll and Kraay (1998), who introduced a similar estimator that uses a kernel to allow for covariances that decay over time, but does not otherwise allow for within-region clustering.

[13] We conjecture that it would be possible to prove such a result if one assumed that the shock and factor processes were $\alpha$-mixing and applied a central limit theorem for $\alpha$-mixing random fields, as in Driscoll and Kraay (1998).

shares is unlikely to hold in practice. As a result, using a more robust formula for computing confidence intervals is crucial, and, in our application, will substantially change the results.

**Weak Identification.** We have focused so far on constructing valid confidence intervals under the assumption of a strong first stage, highlighting that the true uncertainty may be larger than what is suggested by clustering by region. The same concerns apply to the strength of the first stage. A first-stage relationship that appears strong according to an $F$-statistic that clusters by region may, in truth, be weak under a valid $F$-statistic. A standard solution is to construct confidence intervals based on weak-instrument robust tests. While Proposition 4 focused on the asymptotic variance of $\hat{\beta}$, our recommendations for consistently estimating $\Omega$ also can be used to compute test statistics such as the Anderson and Rubin (1949) statistic.

## 3.2 Randomization Inference for Finite-Sample-Valid Inference

An alternative method for constructing confidence intervals is to use randomization inference, as suggested in Borusyak and Hull (2021b). Randomization inference has two advantages over traditional asymptotic inference in our settings. First, randomization inference is valid in finite samples. This may be especially relevant in settings where the number of time periods is small and thus asymptotic approximations may be poor. Second, our randomization inference procedure will be weak-instrument robust. The main cost is that one must take a stand on the data-generating process for the instrument.

Randomization inference inverts the logic of traditional inference. In traditional inference, the thought experiment is to redraw the residuals: we attempt to determine the variance of $\hat{\beta}$ by imagining that the residuals could have come out differently in a different draw. In contrast, randomization inference holds the residuals fixed and, instead, redraws the shocks. If we believe that identification comes from shocks, and we believe we know the underlying data generating process for the observable shocks $S_t$, then we can redraw $S_t$. To construct a hypothesis test, we compute the test statistic under the null hypothesis in the actual data, and compare this with the distribution of the test statistic under the counterfactual draws. To generate confidence intervals, we run the hypothesis test for each value of $\beta_0$ under consideration, and define the confidence interval as the set of $\beta_0$ for which the test fails to reject the null.

To implement this procedure, we need to assume a data-generating process for the shocks $S_t$ and define a test statistic. Below, we describe the procedure that we will use in our application in Section 4. This procedure is defined without regional and time fixed effects, and we implement the procedure after double-demeaning the data.

**Algorithm 1.** ***(Randomization Inference with One-Dimensional Shock)*** *To test a null hypothesis $\beta = \beta_0$,*

1. *Estimate a Gaussian AR(1) process for $S_t$:*

$$S_t = \mu + \rho S_{t-1} + \sigma \xi_t \tag{16}$$

   *where $\xi_t \sim N(0,1)$.*

2. *Simulate $S_t$ using Equation 16 using estimates $(\hat{\mu}, \hat{\rho}, \hat{\sigma})$ and random shocks $\{\xi_t^{sim}\}_{t=1}^T$.*

3. *For each draw $\{S_t^{sim}\}_{t=1}^T$, construct the simulated instrument $Z_{it}^{sim} = \eta_i \cdot S_t^{sim}$.*

4. *Compare in-sample test statistic,*

$$\mathcal{T} := \frac{1}{NT} \sum_{i,t} Z_{it} \left( Y_{it} - X_{it} \beta_0 \right) \tag{17}$$

   *to the simulated distribution of $\mathcal{T}^{sim} = \frac{1}{NT} \sum_{i,t} Z_{it}^{sim} \left( Y_{it} - X_{it} \beta_0 \right)$, rejecting $\beta_0$ at the $\alpha$ level if $|\mathcal{T}|$ is above the $1-\alpha$ quantile of $|\mathcal{T}^{sim}|$ (two-sided test).*

Borusyak and Hull (2021b) show that randomization inference generates exact confidence intervals in a range of settings (including ours), as long as the underlying data-generating process for shocks is correctly specified. The need for correct specification raises two issues in our setting: the estimated parameters must be the true parameters, and the functional form assumptions must be correct.

As $T$ grows large, the estimated parameters of the shock process will converge to the true parameters, under appropriate assumptions about the data generating process. The simulated cdf of the test statistic (times $\sqrt{T}$ and divided by the standard deviation) will be standard normal, and by continuity of our randomization inference procedure in $(\mu, \rho, \sigma)$, it also follows that the (rescaled) cdf will converge to a standard normal as the sample size grows large. Since the procedure is invariant to multiplying the test statistic by a scalar, this implies that the procedure will give correct coverage as $T$ grows large, even though the parameters of the data-generating process for shocks are estimated.

The functional form issue is more difficult to solve: for realistic values of $T$, we will need to impose some parametric assumptions on the data generating process for shocks. In our application, we are reassured by the fact that a Gaussian AR(1) process seems to fit the data well. We also find that two richer data-generating processes, an AR(1) with

Gaussian-mixture errors and a Gaussian AR(2), yield very similar randomization inference results.

Our analysis uses the test statistic (Equation 17) suggested by Borusyak and Hull (2021b). This statistic depends only on the instrument $Z_{it}$ and the residual $Y_{it} - X_{it}\beta_0$. Conditional on those variables, it depends neither on the endogenous variable $X_{it}$ nor the first-stage coefficient $\pi$. Thus, we do not need to specify a data-generating process for $X_{it}$ or make an assumption about $\pi$ to conduct inference. As a result, the statistical test will be weak-instrument robust.

## 3.3 Efficient Estimation with (Feasible) Optimal Instruments

Constructing valid confidence intervals may reveal that the standard instrumental variables estimator is too imprecise. How can we improve statistical power, while maintaining correct size?

We propose using the factor structure of the residuals to construct the optimal instrument. If we know the factor structure of the residuals, then we can improve the standard instrument through reweighting, in a process similar to generalized least squares (GLS).

The following result, adapted from Borusyak and Hull (2021a), gives an expression for the optimal instrument (Chamberlain, 1987, 1992) that minimizes the asymptotic variance of the IV estimator. We let $X$, $Y$, $Z$, and $u$ denote $NT \times 1$ vectors that stack the data, let $\eta$ denote a $N \times 1$ vector that stacks the loadings, and let $S$ be a $T \times 1$ vector that stacks the shocks.

**Proposition 5** (**Borusyak and Hull (2021a)**). *Suppose that the shocks, $S$, are independent of the error term, $u$, conditional on the shares, $\eta$. That is, $S \perp u \mid \eta$. Also, suppose that $\mathbb{E}[uu' \mid \eta]$ is almost-surely invertible. Consider the instrument*

$$Z^* = \mathbb{E}\left[uu' \mid \eta\right]^{-1} \left(\mathbb{E}\left[X \mid S, \eta\right] - \mathbb{E}\left[X \mid \eta\right]\right) \tag{18}$$

*Then if the associated IV estimator $\beta^* = Z^{*\prime}Y/Z^{*\prime}X$ is regular, it has the smallest asymptotic variance of all regular recentered IV estimators.*[14]

Note that, in our setting, assuming $S \perp u \mid \eta$ implies that we are relying on identification from shocks.

[14] Borusyak and Hull (2021a) define a regular IV estimator as follows: "We say that $\tilde{\beta}$ [$= \tilde{Z}'Y/\tilde{Z}'X$] is 'regular' if it converges to $\beta$ at some rate $r_N$, if it has an asymptotic first stage (i.e. $\frac{1}{N}\tilde{Z}'X \xrightarrow{p} M$ for some $M \neq 0$), and if the sequences of $\frac{1}{N}\tilde{Z}'X$ and $\left(r_N \frac{1}{N}\tilde{Z}'u\right)^2$ are uniformly integrable." Regularity is not implied by our earlier assumption of finite "cross-term" moments between $X$, $Y$, and $Z$. But it would be trivially implied, for example, were all random variables bounded.

The result of Borusyak and Hull (2021a) is quite general, and it simplifies substantially in our setting. First, since $\eta_i$ is constant over time, the $\mathbb{E}[X \mid \eta]$ term will be absorbed by the region fixed effect. Thus, we can simply use $\mathbb{E}[X_{it} \mid S, \eta] - \mathbb{E}[X_{it} \mid \eta] = \pi \cdot \eta_i' S_t$, relying on the region fixed effect to residualize the instrument appropriately.

The remaining relevant parameter is $\mathbb{E}[uu' \mid \eta]^{-1}$. We simplify this expression under the approximate factor structure and four additional assumptions. The first, reintroduced from Section 2.4, is that the factors and idiosyncratic shocks are uncorrelated, conditional on the instrument. That is, $\mathbb{E}[\lambda_i' F_t \varepsilon_{js} \mid Z_{it}, Z_{js}] = 0$. The second, new to this subsection, is that idiosyncratic components are i.i.d. across observations. We write $\sigma_\varepsilon^2 = \mathbb{E}[\varepsilon_{it}^2]$. The third is that the factors $F_t$ are i.i.d. across time periods. We write $\Sigma_F = \mathbb{E}[F_t F_t']$. Finally, we treat $\lambda_i$ as fixed, so that $\mathbb{E}[\lambda_i' \Sigma_F \lambda_j \mid \eta] = \lambda_i' \Sigma_F \lambda_j$. Under these assumptions, we can write:

$$\mathbb{E}[u_{it} u_{js} \mid \eta] = \begin{cases} \lambda_i' \Sigma_F \lambda_j + \sigma_\varepsilon^2 & \text{if } s = t, j = i \\ \lambda_i' \Sigma_F \lambda_j & \text{if } s = t, j \neq i \\ 0 & \text{otherwise} \end{cases} \tag{19}$$

Equation 19 states that residual correlations across regions depend solely on the factor component of the residuals. If two regions have similar factor loadings, $\lambda_i$, then their residuals will be positively correlated, and they will not provide independent information. The optimal instrument reweights the data so that the residuals are uncorrelated and homoskedastic. Each observation in the reweighted data provides independent information.

**Feasible Implementation.** In practice, we cannot implement the optimal instrument, because we do not know the true factor structure of the errors and instead must estimate it. We will thus implement a feasible version of the optimal instrument. This entails estimating $\Sigma_F$, $\sigma_\varepsilon^2$, and $(\lambda_i)_{i=1}^N$.

To do this, we first construct the model residuals under the assumption that $\beta = B$, that is, $u_{it} = Y_{it} - X_{it} B$. We then estimate the approximate factor structure of these $u_{it}$ using principal components analysis (PCA). As shown by Stock and Watson (2002), PCA will give consistent estimates of the factors and the loadings as long as $N, T \to \infty$. We write $u_{it} = \lambda_i' F_t + \varepsilon_{it}$, where $\lambda_i' F_t$ contains the first $J$ components estimated by PCA. Finally, we estimate the parameters

$$\begin{aligned} \hat{\sigma}_\varepsilon^2(B, J) &= \frac{1}{NT} \sum_{i,t} \hat{\varepsilon}_{it}^2 \\ \hat{\Sigma}_F(B, J) &= \frac{1}{T} \sum_t \hat{F}_t \hat{F}_t' \end{aligned} \tag{20}$$

and take $\hat{\lambda}_i(B, J)$ as the PCA estimates. We write all three statistics as a function of tuning parameters $(B, J)$; we will discuss how to select these parameters momentarily. We use these parameter estimates to construct a feasible analogue to Equation 19, and hence a feasible reweighting matrix for our optimal instrument. We summarize these steps in the following algorithm:

**Algorithm 2.** ***(Feasible Optimal Instrument)*** *Given a value of $B$ and $J$,*

1. *Back out residuals $u_{it} = Y_{it} - X_{it}B$.*
2. *Use PCA on $u_{it}$. Select the first $J$ components to define $\hat{\lambda}_i$ and $\hat{F}_t$, and define $\hat{\varepsilon}_{it} = u_{it} - \hat{\lambda}_i'\hat{F}_t$.*
3. *Estimate $(\hat{\sigma}_\varepsilon^2(B, J), \hat{\Sigma}_F(B, J))$ using Equation 20.*
4. *Construct an estimator $\hat{W}(B, J)$ of $\mathbb{E}[uu' \mid \eta]^{-1}$ by plugging $\hat{\sigma}_\varepsilon^2(B, J)$, $\hat{\Sigma}_F(B, J)$, and $\left(\hat{\lambda}_i(B, J)\right)_{i=1}^N$ into Equation 19.*
5. *Construct the new instrument $Z^* = \hat{W}(B, J) Z$.*

We can use the feasible optimal instrument to generate a point estimate $\hat{\beta}^{\text{opt}}(B, J)$ and associated confidence intervals. Consistent with Proposition 5, the optimal instrument could improve efficiency substantially, insofar as the feasible instrument is close to the (infeasible) true optimal instrument. We can also use the feasible optimal instrument to perform more efficient randomization inference. We elaborate on this next.

**Efficient Randomization Inference.** To perform randomization inference using the optimal instrument, we combine Algorithms 1 and 2. We use the following steps:

**Algorithm 3.** ***(Efficient Randomization Inference with One-Dimensional Shock)*** *Fix a value of $B$ and $J$. To test a null hypothesis $\beta = \beta_0$,*

1. *Perform Steps 1-3 of Algorithm 1 to obtain simulated unweighted instrument $Z^{sim}$.*
2. *Use Algorithm 2 to construct an estimator $\hat{W}(B, J)$ of the weighting matrix $\mathbb{E}[uu' \mid \eta]^{-1}$; a feasible optimal instrument, $Z^*(B, J) = \hat{W}(B, J) Z$; and simulated feasible optimal instruments, $Z^{*sim} = \hat{W}(B, J) Z^{sim}$.Compare in-sample test statistic,*

$$\mathcal{T} := \frac{1}{NT} \sum_{i,t} Z_{it}^* (Y_{it} - X_{it}\beta_0) \tag{21}$$

*to the simulated distribution of* $\mathcal{T}^{sim} = \frac{1}{NT}\sum_{i,t} Z_{it}^{*sim}(Y_{it} - X_{it}\beta_0)$*, rejecting* $\beta_0$ *at the* $\alpha$ *level if* $|\mathcal{T}|$ *is above the* $1-\alpha$ *quantile of* $|\mathcal{T}^{sim}|$ *(two-sided test).*

The feasible implementation of the optimal instrument requires estimation of the weighting matrix $\hat{W}(B, J)$. If we select $B = \beta_0$, where $\beta_0$ is the null hypothesis, then $\hat{W}$ is *fixed* under the null in the randomization inference thought experiment. This is because $\hat{W}$ depends solely on the residuals $u_{it} = Y_{it} - X_{it}B = Y_{it} - X_{it}\beta_0$, which are themselves held fixed under the null. As a result, if $B = \beta_0$, our procedure will have correct size in finite samples by construction.

In contrast, if $B \neq \beta_0$, our estimate of the weighting matrix will be a random variable, even under the null hypothesis. To see this, we first observe that

$$\begin{aligned} Y_{it} - X_{it}B &= u_{it} + X_{it}(\beta_0 - B) \\ &= u_{it} + (\pi Z_{it} + e_{it})(\beta_0 - B) \\ &= u_{it} + (\beta_0 - B)\pi\eta_i S_t + (\beta_0 - B)e_{it} \end{aligned} \tag{22}$$

Thus, the (mis)estimated residuals on which $\hat{W}$ are based are "contaminated" by $S_t$, which is random. Thus, our randomization inference procedure will not fully account for the estimation of the weighting matrix and, as a consequence, may have distorted size. This distortion will be small if $B$ is close to $\beta_0$. The magnitude of this size distortion can be measured in simulation, as we illustrate in Section 4.4.

Our discussion so far has assumed that the tuning parameters, $B$ and $J$, have already been selected. Picking these parameters sensibly is important to unlocking the efficiency benefits of the feasible optimal instrument, while limiting size distortions. We next discuss how to select these tuning parameters.

**Selecting Tuning Parameters.** We propose two methods to select $B$. The first method is to always use $B = \beta_0$, where $\beta_0$ is the null hypothesis. As observed above, this value of $B$, when combined with randomization inference, will always yield correct size despite the estimation of the weighting matrix. However, if the researcher believes that the true $B$ is most likely not equal to $\beta_0$, then tests using $B = \beta_0$ may be less powerful than sensible alternatives. Moreover, the $B = \beta_0$ approach is not useful for generating a point estimate, $\hat{\beta}^{\text{opt}}(B, J)$ , since $\beta_0$ is only defined in the context of hypothesis testing.

A second approach is to select $B$ based on the researcher's priors. If the researcher's priors are close to the true $\beta$, then selecting such a $B$ is likely to yield a better approximation to the true optimal instrument, maximizing power. This approach also allows the researcher to generate point estimates. We demonstrate both approaches in practice in our application to regional fiscal multipliers.

Once the researcher has selected $B$, we propose selecting $J$ based on a simulation of power and size. We construct this simulation to mirror randomization inference. First, the researcher generates simulated data under an alternative hypothesis, $\beta = \beta_a$ and $\pi = \pi_a$. Note that it is necessary to specify a hypothesized first stage because we will simulate new values of $X$ and $Y$, instead of just redrawing the instrument. Then, for each simulation draw, the researcher conducts efficient randomization inference as in Algorithm 3, using a particular value of $J$ and testing the null hypothesis $\beta = \beta_0$. The frequency with which efficient randomization inference rejects $\beta_0$ gives the simulated power of the test under the alternative hypothesis. When $\beta_a = \beta_0$, the simulation gives the size of the test and allows us to measure any distortion arising from the fact that $B \neq \beta_0$. The researcher repeats this for each value of $J$ under consideration, and then picks a value that achieves high power while limiting size distortions.

In summary, we use the following steps to simulate power/size depending on $B$ and $J$:

**Algorithm 4.** ***(Power/Size Simulation)*** *Fix values of $\beta_a$, $\pi_a$, $\beta_0$, $B$, and $J$.*

1. *Back out the true residuals of the data under $\beta_a$ and $\pi_a$, using*

$$\begin{aligned} e_{it} &= X_{it} - \pi_a Z_{it} \\ u_{it} &= Y_{it} - \beta_a X_{it} \end{aligned} \tag{23}$$

2. *Perform Steps 1-3 of Algorithm 1 to obtain simulated instrument $Z^{sim}$. Let $R$ denote the number of simulation draws.*

3. *Let $Z_{it}^{sim,r}$ denote the $r$-th simulation draw of the instrument. Simulate new draws of $X^{sim,r}$ and $Y^{sim,r}$, using:*

$$\begin{aligned} X_{it}^{sim,r} &= \pi_a Z_{it}^{sim,r} + e_{it} \\ Y_{it}^{sim,r} &= \beta_a X_{it}^{sim,r} + u_{it} \end{aligned} \tag{24}$$

4. *For each simulation $r \in \{1, \ldots, R\}$, calculate whether randomization inference would reject the hypothesis $\beta = \beta_0$ in simulated data that imposes $\beta = \beta_a$ and $\pi = \pi_a$:*

   (a) *For a given $B$ and $J$, treating $(X^{sim,r}, Y^{sim,r})$ as the data, calculate a weighting matrix $\hat{W}_r(B, J)$ as in Algorithm 2.*

   (b) *For each simulation $s \in \{1, \ldots R\}$, define the optimal instrument $Z_{it}^{*sim,r,s} = \hat{W}_r(B, J) Z^{sim,s}$, calculate the test statistic*

$$\mathcal{T}^{r,s} := \frac{1}{NT} \sum_{i,t} Z_{it}^{*sim,r,s} \left( Y_{it}^{sim,r} - X_{it}^{sim,r} \beta_0 \right) \tag{25}$$

*and record* $reject_r(B, J) = 1$ *if* $|\mathcal{T}^{r,r}|$ *exceeds the* $1-\alpha$ *quantile of the simulations* $\{|\mathcal{T}^{r,s}|\}_{s=1}^{R}$. *Otherwise, record* $reject_r(B, J) = 0$.

5. *Compute the probability of rejection across simulations,* $reject(B, J) = \frac{1}{R}\sum_{r=1}^{R} reject_r(B, J)$. *This corresponds to power if* $\beta_a \neq \beta_0$, *and to size if* $\beta_a = \beta_0$.

In this approach, the researcher thus must conduct a simulation within a simulation. For each "outer" simulation $r$, we generate new draws of $X^{\text{sim},r}$, $Y^{\text{sim},r}$, and $Z^{\text{sim},r}$. Then, for each outer simulation, we conduct "inner" simulations $s$, in which we draw new values of the unweighted instrument, $Z^{\text{sim},s}$. However, because the process to draw the instrument $Z_{it}^{\text{sim}}$ does not depend on $X$ and $Y$, we only need to simulate a distribution of $Z^{\text{sim}}$ once, substantially reducing the computational burden.[15]

To use our approach to calculate power or size, one must specify values for the null and alternative hypotheses. Selecting $\beta_0$ is typically straightforward: there is usually a specific null hypothesis that the researcher is testing.[16] Selecting $\beta_a$ and $\pi_a$ is more difficult. These should correspond to natural alternative hypotheses given the nature of the economic question, and/or to the researcher's priors. This is likely to be easier in some settings than others. In our regional fiscal multipliers example, a natural choice is $\beta_a = 1.5$, which corresponds to a common view about the size of the fiscal multiplier among many economists, and $\pi_a = 1$, which corresponds to the view that military procurement spending increases in each state in fixed proportion to the level of national spending. In settings where economists do not yet have well-formed priors, selecting the alternative hypothesis will be more difficult.

## 3.4 Further Issues

Before proceeding, we comment on two further issues: choosing the level at which to do the analysis and inference in shift-share designs. Although they are not the primary focus of our analysis, our framework is useful to better understand these topics.

**Choosing the Unit of Analysis.** Researchers interested in the effect of an aggregate shock, $S_t$, often must choose the level of aggregation at which to do the analysis. One key question is whether to do a time-series analysis (e.g., with national level data) or a panel analysis (e.g., with regional data). One issue is that the national and regional analyses may

[15] Note that this procedure assumes that the data-generating process for the shocks, $S_t$, is known. If our algorithm also re-estimated the parameters of the shock data-generating process on $S^{\text{sim},r}$ within each outer simulation before generating new draws of $S^{\text{sim},r,s}$ for the inner simulation, then we could not take advantage of this computational shortcut.

[16] In principle, a researcher constructing a confidence interval for $\beta$ could select an optimal $B$ and $J$ for each point they are testing to generate their confidence interval. In practice, this is computationally burdensome, and using the same $J$ for the whole confidence interval is much more practical.

estimate different quantities: for example, the aggregate fiscal multiplier will typically be different from the regional fiscal multiplier, due to trade across regions and the response of monetary policy to fiscal shocks.

The national and regional approaches also rely on different identifying assumptions, which our framework helps to clarify. Suppose, for illustration, that the national variables are an unweighted average of the regional variables.[17] Aggregating the structural equation (2) gives the new regression

$$Y_t = \beta \cdot X_t + \underbrace{\alpha_t + \frac{1}{N}\sum_i (\varepsilon_{it} + \lambda_i' F_t)}_{u_t} \tag{26}$$

Consider estimating this model using the instrumental variable $Z_t = S_t$. The identifying assumption for the national regression is that $Z_t$ is orthogonal to $u_t$. Since $\lambda_i$ has mean zero and $\varepsilon_{it}$ also has mean zero in each period, the identification condition reduces to $\mathbb{E}[Z_t u_t] = \mathbb{E}[S_t \alpha_t] = 0$. Thus, the national regression requires that the shock, $S_t$, is orthogonal from other *aggregate shocks that affect all regions equally*, $\alpha_t$. This is in contrast to identification from shocks in the regional setting, which requires $S_t$ to be orthogonal to *aggregate shocks that differentially affect regions*, $F_t$. Although conceptually related, these identifying assumptions are distinct and non-nested.

One potential advantage of the regional regression versus the national regression is that, in many cases, it may increase the amount of variation that the researcher can exploit, improving statistical power. This is application specific, and will depend both on the variation in the regressor and the cross-region correlation structure of the residual. We provide valid confidence intervals for the regional case, so that researchers can correctly assess how much more precision the regional regression has provided them.

A researcher who chooses to do a regional analysis must also choose the level at which to do the analysis: for example, whether to do an analysis at the state or county level. Using more granular data has the potential to offer additional precision, by exploiting finer variation in the treatment. However, granular data raises two issues. First, using more granular data may change the quantity being estimated, due to spillovers across adjacent regions. This is distinct from the issue of correctly estimating standard errors: researchers who use more granular data must either handle spillovers econometrically and/or have some model for how to map regional estimates to aggregate effects.

Second, to the extent that shocks are correlated across (granular) regions, increasing the number of regions may further distort inference. In fact, Proposition 3 shows that the size

[17] A similar argument holds if the national variables are a weighted average with weights that are uncorrelated with the regional exposures $\lambda_i$.

of the bias in the region-clustered standard error is proportional to the ratio of $N$ to $T$. Here, our proposed methods for inference can help. By correctly handling the cross-region correlation structure of the residual, our methods can allow researchers to exploit more granular data without worrying that it will distort their confidence intervals.

**Shift-Share Designs.** The recent literature on shift-share instruments can also be understood in the context of our framework. Goldsmith-Pinkham et al. (2020) achieve identification through as-good-as-random assignment of shares, consistent with our Condition 1. Adão et al. (2019) and Borusyak et al. (2022) argue that identification from shocks (our Condition 2) is more plausible and show that traditional clustering by region is invalid in that setting.

We differ from the shift-share literature in at least two key respects. First, although we agree with Adão et al. (2019) and Borusyak et al. (2022) that identification from shocks is the most plausible path, we solve the inference problem differently. In order to construct valid standard errors, Adão et al. (2019) and Borusyak et al. (2022) assume that shocks are independent across sectors (or clustered at some higher-level sector), and rely on asymptotics in which the number of sectors grows large. Intuitively, their standard errors cluster by sector, rather than clustering by region. In contrast, we hold $K$ fixed and rely on $T \to \infty$ asymptotics. This is necessary in many settings, such as Nakamura and Steinsson (2014) or Nunn and Qian (2014), where $K = 1$. It also allows us to sidestep the question of whether shocks are independent (or sufficiently weakly dependent) across sectors, as well as the issue of whether sectoral shares go to zero in the limit.[18]

Second, while the standard errors suggested by Adão et al. (2019) and Borusyak et al. (2022) are only valid under identification from shocks, our recommendation of two-way clustering (and two-way HAC) is identification-agnostic. Two-way clustering is valid under identification from shocks or shares. Moreover, two-way clustering can accomodate different clustering assumptions for the factor component and the idiosyncratic component of the residual: e.g., the factor shocks can be drawn i.i.d. across time while the idiosyncratic component is i.i.d. across region.

Unfortunately, many shift-share studies have relatively few time periods with which to do inference. The methods we provide to construct valid confidence intervals rely on large $T$, and thus cannot be used in these settings. We thus cannot compare our own estimates of the standard error in these settings to the standard errors provided by Adão et al. (2019)

[18]For example, under some production networks with spillovers, Acemoglu et al. (2012) show that firm-level growth rates can be strongly dependent and sectoral shares can be non-vanishing, even as the number of firms goes to infinity. A factor structure to sectoral shocks, as in Foerster et al. (2011), would also feature strong dependence. Gabaix (2011) observes that the firm size distribution follows a power law, and thus sectoral shares may be non-vanishing.

and Borusyak et al. (2022), and so we cannot easily determine how important these concerns are in practice. We believe this is an important area for future research.

# 4 Application: Regional Fiscal Multipliers

To study how important our theoretical concerns are in practice, we apply them to the estimation of regional fiscal multipliers in Nakamura and Steinsson (2014). These authors use variation over time in national defense procurement spending, interacted with differential exposure across US states, to construct an instrument that they use to estimate the regional fiscal multiplier. As we explain below, this empirical strategy fits within our framework as a regional-exposure design with identification from shocks.

We first illustrate that the concerns about conventional inference that we raise in Section 2 apply in this setting. There is a strong factor structure to the residual, with the first two principal components explaining over 60% of the variance. This suggests that residuals are not independent across states, and thus clustering standard errors by state will yield incorrect confidence intervals. We demonstrate this incorrect coverage using a placebo test, in which we randomly generate fake military spending shocks. Although $\beta = 0$ in this setting by construction, we incorrectly reject this null hypothesis more than 25% of the time when using standard errors clustered by state.

We then show that valid confidence intervals estimate the regional fiscal multiplier with considerably more uncertainty than state-clustered standard errors would suggest. Whereas a state-clustered 95% confidence interval has a lower bound of 0.6, our randomization inference confidence interval contains values as low as 0.1. The feasible optimal instrument substantially improves power, but we still cannot reject low multipliers at the 95% level.

## 4.1 Setting

Nakamura and Steinsson (2014) estimate the following equation:

$$\text{Output Growth}_{it} = \alpha_t + \gamma_i + \beta \cdot \text{Military Procurement Growth}_{it} + u_{it} \tag{27}$$

where $\text{Output Growth}_{it}$ is defined as $\frac{Y_{it}-Y_{i,t-2}}{Y_{i,t-2}}$, with $Y_{it}$ being per capita output in state $i$ and year $t$, and $\text{Military Procurement Growth}_{it}$ is defined as $\frac{G_{it}-G_{i,t-2}}{Y_{i,t-2}}$, with $G_{it}$ being per capita military procurement spending in that state and year. In their main specification, the authors use annual data from 1986-2006 on fifty states plus the District of Columbia.

The authors use two instrumental variables strategies. In one strategy, they construct an instrument that interacts the growth rate of total national military procurement spending

with the state's average level of spending, relative to state output, in the first five years of the sample. In our language, $S_t$ is the national growth rate of military procurement spending, and $\eta_i$ is the average of $\frac{G_{it}}{Y_{i,t}}$ in the first five years of the sample. We refer to this as the "Initial Share" strategy. In another strategy, Nakamura and Steinsson (2014) construct 51 instruments, one per state (plus the District of Columbia), as the interaction of state fixed effects with the growth rate of total national military procurement spending. In essence, the first stage regressions estimate a sensitivity $\hat{\eta}_i$ for each state using the data. We refer to this as the "State FE" strategy. This is the preferred specification in the original study.

While we report results below for both strategies, we focus more on the Initial Share strategy for two reasons. First, this strategy is nested exactly in our framework. Second, in our simulations, we find that both conventional and weak-IV robust estimators are unreliable for the "State FE" strategy. How to best estimate models with a large number of instruments is an active area of research (see, e.g., Mikusheva and Sun, 2023), which is outside this paper's focus.

**Identification from Shocks or Shares.** We begin by asking whether Nakamura and Steinsson (2014) plausibly achieve identification from shocks or from shares. As we showed in Section 2, this is important both for assessing whether the identifying assumptions are plausible and for understanding whether clustering by region is likely to yield valid confidence intervals.

Although they do not use our paper's language, the authors themselves argue that identification in their setting comes from shocks. They write:

> Our identifying assumption is that the United States does not embark on military buildups—such as those associated with the Vietnam War and the Soviet invasion of Afghanistan—because states that receive a disproportionate amount of military spending are doing poorly relative to other states.

In our framework, $S_t$ represents military buildups and $F_t$ shifts the relative economic performance of high- and low-procurement states. Thus, the authors are arguing that $S_t \perp F_t$.

Moreover, Nakamura and Steinsson (2014) argue that identification from shares is implausible. They write:

> Military spending is notoriously political and thus likely to be endogenous to regional economic conditions (see, e.g., Mintz 1992).

If military spending is endogenous to regional economic conditions, it seems likely that any regional exposure variable, $\eta_i$, will be correlated with other factor loadings, $\lambda_i$. This is

especially true given that the exposure variable is itself constructed as the state's average level of military spending, as a share of output, in the first five years of the sample.

To fully rule out identification from shares, we show that the initial share of military spending in state output, $\eta_i$ in the Initial Share Strategy, is correlated with a variety of other important variables at the state level. The variables that we consider are the six control variables from Autor et al. (2013): the share of employment that is in manufacturing, the share of the population that has a college education, the share that is foreign born, the share of working-age women that are employed, the share of employment that is in routine occupations, and an offshorability index for the occupations in that state. We use the 1990 values of these variables.[19]

We show the correlation between the procurement share, $\eta_i$, and these variables in Table 1. Four of the six correlations are statistically significant: $\eta_i$ is higher in places with more routine occupations, more offshorable occupations, a larger college-educated population share, and a larger foreign population share. This suggests that identification is unlikely to come from shares. States with different values of $\eta_i$ are observably different in other ways; to the extent that these observables may themselves interact with aggregate shocks, we would thus think that $\eta_i$ is not orthogonal to $\lambda_i$.

**Factor Structure of the Residual.** We next study whether the model's residual has a factor structure. To do this, we estimate the model from Nakamura and Steinsson and back out the estimated residuals, $\hat{u}_{it}$. We then use principal component analysis (PCA) on the estimated residuals to estimate the factor structure (i.e., the shocks $\hat{\lambda}_i$ and the loadings $\hat{F}_t$). We perform this procedure separately for each of the two instrumental variable strategies. We then calculate the cumulative share of variance explained by the first 10 factors. We plot the results in Figure 1, which also indicates an optimally selected number of factors according to the information criterion in Bai and Ng (2002).

We find that a large component the residual is explained by a few factors. In either specification, the first two principal components explain more than 60% of the variance of the residual (66% for the first specification, and 62% for the second specification), and the factor component explains 80% of the variance using the optimally selected number of factors. Not only is there a factor structure to the residual, but the factor component explains most of its variance. Given our earlier finding that identification is unlikely to come from shares, this strongly suggests that clustering by state will typically yield invalid confidence intervals, an issue we turn to next.

[19] Autor et al. construct their data set at the commuting zone level, and exclude Alaska, Hawaii, and the District of Columbia. We aggregate their variables to the state level by taking the population-weighted average.

Table 1: Correlation with Initial Share of Military Spending in State Output

| Variable | Correlation | Variable | Correlation |
|---|---|---|---|
| % Employment in Manufacturing | 0.079 ($p = 0.451$) | % Employment Among Women | 0.223 ($p = 0.129$) |
| % College Educated | 0.302 ($p = 0.023$) | % Routine Occupations | 0.467 ($p = 0.005$) |
| % Foreign Born | 0.445 ($p < 0.001$) | Offshorability | 0.507 ($p = 0.001$) |
| Observations | 48 | | 48 |

*Notes*: This table shows the correlation between the initial share of military spending in state output and six covariates from Autor et al. (2013). Each $p$-value is computed from a univariate regression of the initial military spending share on the covariate, using heteroskedasticity robust standard errors. Autor et al. (2013) provide their covariates at the commuting zone level and exclude Alaska, Hawaii, and the District of Columbia. We aggregate their covariates to the state level by taking the population-weighted average. The variables are the share of employment that is in manufacturing, the share of the population that has a college education, the share that is foreign born, the share of working-age women that are employed, the share of employment that is in routine occupations, and an offshorability index for the occupations in that state. The initial share variable is computed as the share of military procurement spending in state output, averaged over the first five years of the sample.

## 4.2 Placebo Test: Standard Methods Reject Too Often

Since the residual has a factor structure, and identification likely comes from shocks rather than shares, our results suggest that clustering by state is unlikely to yield valid confidence intervals. To explore how this and other methods perform in practice, we conduct a placebo test using fake military procurement shocks.

**Methods.** Our procedure follows the logic of randomization inference, in which the residuals are held fixed but the instrument is redrawn. First, we back out the first- and second-stage residuals $(e_{it}, u_{it})$ under a maintained null hypothesis $\beta = 0$ and $\pi = \hat{\pi}$, where $\hat{\pi}$ is our first-stage point estimate.[20] Next, for each of many simulation draws, we simulate placebo sequences of national military procurement growth $S_t^{\text{sim}}$, and the instrument $Z_{it}^{\text{sim}}$, using the first three steps of Algorithm 1. In particular, we model national military procurement spending growth as a Gaussian, AR(1) process, which we estimate in the data. In the data, our estimate for the shock persistence is $\rho = 0.66$. We then construct a placebo sequence of

[20] In Algorithm 1, we did not need to generate simulated values of $X_{it}$ because our test statistic did not depend on $X_{it}$ conditional on $u_{it}$ and $Z_{it}$. In this exercise, by contrast, the test statistic does depend directly on $X_{it}$. We choose $\pi = \hat{\pi}$ for illustration so that the data-generating process of the placebo (and, in particular, the first stage correlation of $X_{it}^{\text{sim}}$ and $Z_{it}^{\text{sim}}$) closely matches the observed data.

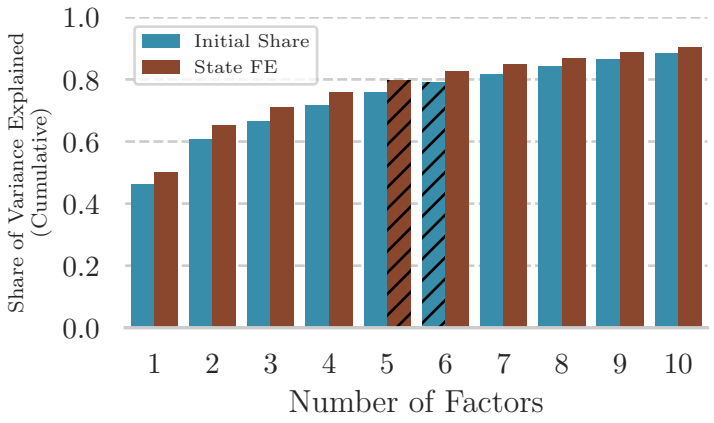



Figure 1: Share of Variance in Residual Explained by Factors

*Notes*: This figure shows the cumulative share of the residual's variance explained by each principal component (factor) in the residual. Residuals are based on the regression model in Nakamura and Steinsson (2014), estimated using two-stage least squares. Factors are estimated using PCA, and ordered by the share of the variance of the residual that they explain. The blue bars show results based on the Initial Share instrumental variable strategy, which interacts defense spending growth with the share of military procurement spending in state output, averaged over the first five years of the sample. The red bars show results based on the State FE instrumental variable strategy, which interacts (placebo) defense spending growth with state fixed effects to generate the instruments. The cross-hatched bars correspond to the optimally selected number of factors for each strategy's residuals, based on the information criterion in Bai and Ng (2002).

the endogenous variable, local procurement spending, as

$$X_{it}^{\text{sim}} = \omega_t + \zeta_i + \pi\eta_i S_t^{\text{sim}} + e_{it} \tag{28}$$

where $(\omega_t, \zeta_i)$ are estimated fixed effects, $\pi$ is the estimated first-stage coefficient, and $\eta_i$ is the exposure variable.[21] We similarly construct $Y_{it}^{\text{sim}} = \alpha_t + \gamma_i + \beta X_{it}^{\text{sim}} + u_{it}$. Under our null hypothesis that $\beta = 0$, this reduces to $Y_{it}^{\text{sim}} = Y_{it}$.

As robustness checks, we also do four additional simulations with other data-generating processes for $X_t$. The first two explore the importance of autocorrelation by setting $\rho = 0$ and $\rho = 0.9$ in the Gaussian AR(1) model, holding fixed the unconditional variance of $S_t^{\text{sim}}$. The third explores the role of leptokurtic shocks—concretely, that the military procurement time series is characterized by a few large shocks of fast growth and draw-downs. To do this, we model the AR(1) residual as a Gaussian mixture with two components, which can differ in their mean and variance.[22] The fourth explores the role of richer dynamics by estimating

[21] For the State FE strategy, these exposures are first-stage regression coefficients, and $\pi = 1$. For the Initial Share strategy, these exposures are the observed pre-period spending shares.

[22] Specifically, we assume that the pdf of the innovation $\xi_t$ is $f(\xi) = \alpha\phi(\xi; \mu_1, \sigma_1) + (1-\alpha)\phi(\xi; \mu_2, \sigma_2)$, where $\phi(\cdot; \mu, \sigma)$ is a Gaussian pdf with mean $\mu$ and standard deviation $\sigma$ and the free parameters are $\alpha \in (0, 1)$, $(\mu_1, \mu_2) \in \mathbb{R}^2$, and $(\sigma_1, \sigma_2) \in \mathbb{R}_+^2$. We estimate all parameters via maximum likelihood estimation. We

a Gaussian AR(2) process for $X_t$.[23]

Finally, for each simulation draw, we estimate the model using two-stage least squares and perform hypothesis tests at the 5% level for $\beta_0 = 0$. We study 16 tests, which interact four "base tests" with four different clustering strategies. The clustering strategies are: clustering by state, clustering by year, two-way clustering, and two-way HAC clustering ($L = 3$).

The first two tests are based on conventional $t$-statistics of the form $t = \frac{\hat{\beta}-\beta_0}{\text{se}}$, assumed to have an asymptotic $N(0,1)$ distribution. We consider two standard error estimates.[24] The first, which we call $\text{se}_{\hat{\beta}}$, plugs in residuals evaluated at the point estimate, $\hat{\tilde{u}}_{it} = \tilde{Y}_{it} - \hat{\beta}\tilde{X}_{it}$. The second, which we call $\text{se}_{\beta_0}$, plugs in residuals evaluated at the null hypothesis of interest, $\hat{\tilde{u}}^0_{it} = \tilde{Y}_{it} - \beta_0\tilde{X}_{it}$. As observed by Cameron and Miller (2015) and Adão et al. (2019), the former estimator for cluster-robust standard errors may be significantly biased downwards in small samples, and alternative estimators that impose the null hypothesis often perform significantly better.

The second two tests are versions of the weak-instrument robust test of Anderson and Rubin (1949) that are adapted to allow for clustering, as introduced by Finlay and Magnusson (2009) and Magnusson (2010). The first is the "Minimum Distance" test described in those references, which calculates a covariance matrix that conditions on the estimate $\hat{\beta}$, in analogy to $\text{se}_{\hat{\beta}}$. We refer to this test as "AR-MD." The second is a "Lagrange Multiplier" variant, which calculates a covariance matrix that uses $\beta_0$ in place of $\hat{\beta}$, in analogy to $\text{se}_{\beta_0}$, and potentially with similar advantageous properties for bias reduction when estimating the clustered covariances. We refer to this test as "AR-LM." In both cases, the test statistics have an asymptotic $\chi^2(n_I)$ distribution where $n_I$ is the number of instruments. In Appendix A.6, we give formulas for these test statistics. We also show that, in the one-dimensional case (e.g., the Initial Share Strategy), the AR-LM test exactly coincides with the conventional $\text{se}_{\beta_0}$ test.

The true $\beta$ for the placebo regression is zero, by construction. Thus we expect all tests at the 5% level to falsely reject this null 5% of the time. Note that randomization inference rejects the null 5% of the time by construction, since the placebo test uses the same simulated shocks as randomization inference.

estimate $\hat{\alpha} = 0.42$ and $\hat{\sigma}_1/\hat{\sigma}_2 = 3.47$, so there is a 42% chance of a "large shock" with 3.47 times the volatility of the "regular shock." This distribution has a kurtosis of 5.77 or an excess kurtosis of 2.77.

[23] That is, we model $X_t = \rho_1 X_{t-1} + \rho_2 X_{t-2} + \xi_t$ where $\xi_t \sim N(0, \sigma^2)$. We estimate $\hat{\rho}_1 = 0.96$ and $\hat{\rho}_2 = -0.36$. The AR(2) model is selected by both the AIC and BIC as the best-fitting AR(p) model for $p \in \{1, \ldots 5\}$.

[24] In both methods, we apply Stata's default small-sample correction to multiply the standard error estimate by $c = \sqrt{G(N-1)/((G-1)(N-K))}$,where $G$ is the minimum number of clusters across the two dimensions, $N$ is the sample size, and $K$ is the number of regressors (including estimated fixed effects).

Table 2: False Rejection Rates for Placebo Test Based on Nakamura and Steinsson (2014)

Panel A: Initial Share Strategy

| | Conventional | | Weak-IV Robust | |
|---|---|---|---|---|
| | $se_{\hat{\beta}}$ | $se_{\beta_0}$ | AR-MD | AR-LM |
| Cluster by State | 25.4% | 19.8% | 27.8% | 19.8% |
| Cluster by Year | 24.4% | 20.8% | 28.4% | 20.8% |
| Two-way Cluster | 21.1% | 9.0% | 20.9% | 9.0% |
| Two-way HAC ($L = 3$) | 20.3% | 3.0% | 20.7% | 3.0% |
| Randomization Inference | 5% (By Construction) | | | |

Panel B: State FE Strategy

| | Conventional | | Weak-IV Robust | |
|---|---|---|---|---|
| | $se_{\hat{\beta}}$ | $se_{\beta_0}$ | AR-MD | AR-LM |
| Cluster by State | 27.0% | 17.6% | 100.0% | 0.0% |
| Cluster by Year | 28.8% | 21.8% | 94.2% | 0.0% |
| Two-way Cluster | 20.2% | 6.8% | 15.0% | 2.6% |
| Two-way HAC ($L = 3$) | 20.5% | 1.4% | 8.2% | 2.4% |
| Randomization Inference | 5% (By Construction) | | | |

*Notes*: This table shows the frequency at which the null hypothesis of $\beta_0 = 0$ is rejected at the 5% level in our placebo test based on Nakamura and Steinsson (2014). A correctly calibrated 5% test would reject 5% of the time. Panel A shows results based on the IV that interacts defense spending growth with the pre-period share of military procurement spending in state output. Panel B shows results based on the IV strategy that interacts defense spending growth with state fixed effects. The first four rows of each panel show results from tests that implement clustering by state, clustering by year, using two-way clustering (state and year), and using two-way HAC standard errors with a kernel bandwidth of three years. In each of these rows, we report results from conventional $t$-tests with standard error estimates $se_{\hat{\beta}}$ and $se_{\beta_0}$ and weak-instrument-robust tests using the Anderson-Rubin Minimum Distance and the Anderson-Rubin Lagrange Multiplier statistics of Finlay and Magnusson (2009) and Magnusson (2010) (see Section 4.2 for details). In Panel A, the $se_{\beta_0}$ and AR-LM tests exactly coincide. The fifth row reports that randomization inference rejects the null 5% of the time by construction, since the placebo test uses the same simulated shocks as randomization inference.

**Results.** We show our results in Table 2. We split the results into two panels corresponding to the Initial Share Strategy and the State FE Strategy.

For both strategies, clustering on one dimension performs poorly. The preferred empirical method in Nakamura and Steinsson (2014), clustering by state in the State FE strategy and using $se_{\hat{\beta}}$ standard errors, spuriously rejects the null hypothesis 27.0% of the time. The same clustering strategy when applied to the Initial Share strategy spuriously rejects 25.4% of the time. Clustering by year does not perform much better, with rejection rates of 28.8% and 24.4%, respectively. In each case, calculating standard errors that use the residuals under the null ($se_{\beta_0}$ standard errors) improves this false rejection modestly. These findings are consistent with identification coming from shocks and the presence of a significant factor

structure in the residual.

Two-way clustering performs better, particularly when combined with the standard error calculation that computes residuals under the null hypothesis. In particular, two-way clustering with the $\text{se}_{\beta_0}$ calculation rejects 9.0% of the time for the Initial Share strategy and 6.8% of the time for the State FE strategy. Two-way HAC standard errors with the $\text{se}_{\beta_0}$ calculation slightly *under*-reject in each case, at 3.0% and 1.4% rates, respectively. This drastic improvement in coverage is consistent with our reasoning in Section 3.1. The $\text{se}_{\hat{\beta}}$ calculation shows a similar pattern of more accurate coverage with more robust methods, but the rejection probabilities are always larger than 20%. Our finding that using the residuals computed under the null drastically improves performance is consistent with the findings of Adão et al. (2019) in a different context with cluster-robust inference.

We now consider weak-instrument robust inference. For the Initial Share strategy (Panel A), this gives consistent results to conventional, Wald-based inference. Two-way and two-way HAC clustering perform much better than single-way clustering. And the AR-LM test, which imposes the null hypothesis when computing the residuals, has considerably lower rejection probabilities than the AR-MD test. As observed earlier, the AR-LM test in this just-identified context coincides exactly with the $\text{se}_{\beta_0}$ test.

For the State FE strategy (Panel B), weak-instrument robust methods behave erratically. The AR-LM test substantially under-rejects the null hypothesis—strikingly, the one-way clustered tests *never* reject the null hypothesis at the 5% level. The AR-MD test substantially over-rejects the null hypothesis—strikingly, the one-way clustered tests almost always reject the null hypothesis at the 5% level.[25] This sharp difference from our results with the Initial Share strategy is consistent with the observation that the State FE strategy relies on different, many-instrument asymptotics.

In the Appendix, we explore the robustness of these results to the alternative data-generating processes described above. In light of the results above, we focus on the Initial Share strategy and on conventional inference. We present all results in Table 5. In the simulation with $\rho = 0$, clustering by region continues to over-reject (21.6% with $\text{se}_{\hat{\beta}}$ and 16.0% with $\text{se}_{\beta_0}$). Clustering by year gives almost correct coverage (5.8% with $\text{se}_{\hat{\beta}}$ and 3.6% with $\text{se}_{\beta_0}$). Because our $\rho = 0$ simulation makes $S_t$ both serially uncorrelated and independent from the residual, the terms ignored by time-clustering (i.e., $\mathbb{E}[Z_{it}u_{it}Z_{js}u_{js}]$ for $t \neq s$) will in fact be zero in this environment regardless of the correlation structure

[25] We have also replicated these results using the conditional likelihood ratio test of Moreira (2003), which Andrews et al. (2006) show is nearly uniformly most powerful, as well as the LIML estimator. We find similarly poor performance in the placebo test.

for $u_{it}$.[26,27] The persistent, $\rho = 0.9$ simulation has slightly worse coverage compared to our baseline, consistent with the same intuition about the role of autocorrelated shocks.

The leptokurtic, normal-mixture simulation and AR(2) simulation each have similar coverage to our baseline. Thus, while these simulations represent qualitatively different dynamics, they have similar implications for the performance of our statistical estimators. This is natural if, asymptotically, only second-moment properties matter for the estimators and if the Gaussian AR(1) model captures these properties relatively well.

We draw two main conclusions from this exercise. First, cross-regional correlation in the residuals distorts inference in both conventional and weak-instrument-robust inference, especially when the instrument is persistent. Second, addressing this issue with two-way clustering or two-way HAC standard errors leads to valid inference when combined with estimators that impose the null hypothesis (i.e., the $\text{se}_{\beta_0}$ standard errors or the AR-LM test statistic).

As an alternative method, we suggest using randomization inference. By construction, randomization inference will reject the null hypothesis 5% of the time in this simulation. In the next subsection, we will show how the confidence interval in the regional fiscal multipliers example changes under different clustering methods and under randomization inference.

## 4.3 Valid Confidence Intervals Include Low Multipliers

We now re-estimate the confidence intervals from Nakamura and Steinsson (2014) using all of our methods. We show the results for 95% confidence intervals from the Initial Shares strategy in Table 3. In the Appendix, we report 95% confidence intervals from the State FE strategy (Table 6) as well as 90% and 68% confidence intervals for both strategies (Tables 7 and 8). We show results clustering by state (as in the original study), using two-way clustering, using two-way HAC standard errors (with a kernel bandwidth of three years), and using randomization inference. For each of the clustering options, we show conventional $t$-statistic-based confidence intervals corresponding to each standard error estimator ($\text{se}_{\hat{\beta}}$ and $\text{se}_{\beta_0}$) and weak-instrument robust Anderson-Rubin confidence intervals corresponding to both the minimum distance and Lagrange Multiplier statistics.[28] The latter three confidence intervals (including the $\text{se}_{\beta_0}$ conventional interval) are constructed by looping over a grid of

[26] This argument uses the fact that $\mathbb{E}[Z_{it}u_{it}Z_{js}u_{js}] = \mathbb{E}[\mathbb{E}[Z_{it}Z_{js}|u_{it}, u_{js}]u_{it}u_{js}] = \mathbb{E}[0 \cdot u_{it}u_{js}] = 0$. This relies not just on uncorrelatedness of $S_t$, but uncorrelatedness conditional on the residual (itself implied by the stronger assumption of independence in the simulation).

[27] In a regional-exposure study of stock-market wealth effects, Chodorow-Reich et al. (2021) argue that combining two-way clustering with a shock variable that is nearly uncorrelated over time (national stock returns) allays concerns about distorted inference cross-region and cross-time-period residual correlation.

[28] Our randomization inference interval uses a weak-instrument robust test statistic and computes residuals under the null, so we only have one type of confidence interval to show in that row.

Table 3: 95% Confidence Intervals for Conventional IV Estimate of Regional Fiscal Multiplier in Nakamura and Steinsson (2014)

Point Estimate: 2.477

| | Conventional | | Weak-IV Robust | |
|---|---|---|---|---|
| | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | AR-MD | AR-LM |
| Cluster by State | $(0.583, 4.371)$ | $(0.906, \infty)$ | $(0.784, 4.959)$ | $(0.906, \infty)$ |
| Two-way Cluster | $(0.370, 4.583)$ | $(0.712, \infty)$ | $(0.746, 5.440)$ | $(0.712, \infty)$ |
| Two-way HAC ($L = 3$) | $(0.045, 4.909)$ | $(-\infty, \infty)$ | $(0.498, 5.879)$ | $(-\infty, \infty)$ |
| Randomization Inference | $(0.08, 5.34)$ | | | |

*Notes*: This table shows 95% confidence intervals for the regional fiscal multiplier, estimated in the setting of Nakamura and Steinsson (2014) using the IV estimator. Results are based on the instrumental variable strategy that interacts defense spending growth with the pre-period share of military procurement spending in state output. The first three rows show results from tests that implement clustering by state, two-way clustering (state and year), and two-way HAC standard errors with a kernel bandwidth of three years. In each of these rows, we report results from conventional $t$-tests with standard error estimates $\text{se}_{\hat{\beta}}$ and $\text{se}_{\beta_0}$ and weak-instrument-robust tests using the Anderson-Rubin Minimum Distance and the Anderson-Rubin Lagrange Multiplier statistics of Finlay and Magnusson (2009) and Magnusson (2010) (see Section 4.2 for details). As noted in the text, the $\text{se}_{\beta_0}$ and AR-LM tests exactly coincide. The fourth row reports results from randomization inference.

null hypotheses and reporting the values that cannot be rejected at the 5% level using the corresponding test. Since Nakamura and Steinsson focus on the idea that a high regional fiscal multiplier provides evidence against a "plain-vanilla Neoclassical model," we center our discussion on the lower bound of each confidence interval.

Clustering strategies that account for cross-regional correlation of the residual yield substantially wider traditional confidence intervals. For the Initial Share strategy, the conventional confidence interval widens from $(0.583, 4.371)$ under clustering by state to $(0.370, 4.583)$ under two-way clustering and $(0.045, 4.909)$ under two-way HAC standard errors. The confidence intervals calculated with $\text{se}_{\beta_0}$ are substantially wider in the two-way clustering and two-way HAC cases, which are precisely those in which the placebo test suggested that this method provided better coverage. The clustering strategy with closest to correct coverage in the placebo test, the two-way HAC confidence interval with $\text{se}_{\beta_0}$, cannot rule out any value of the fiscal multiplier at the 95% level. The 90% confidence interval from the same method rejects multipliers lower than 0.473 and the 68% confidence interval rejects multipliers lower than 1.462.

Randomization inference yields a confidence interval of $(0.08, 5.34)$. This is consistent with our findings from conventional inference with more robust clustering. The same strategy yields a 90% confidence interval of $(0.46, 4.72)$, and a 68% confidence interval of $(1.34, 3.70)$. To probe the sensitivity of these results to alternative specifications of the data-generating process for military procurement growth, we re-calculate the randomization-inference confi-

dence intervals with the alternative data-generating processes that we fit to the data. For the Gaussian-mixture (leptokurtic) simulation and the AR(2) simulation, we respectively find 95% confidence intervals of $(0.26, 5.10)$ and $(0.28, 5.24)$. Both of these intervals are very similar to the findings in Table 3. These results suggest that our randomization inference results, like our placebo test results, are not unduly sensitive to the parameterization of the data-generating process.

The dramatic expansion of confidence intervals in Table 3 illustrates the practical importance of correctly accounting for the correlation structure of the residual in a setting with regional data. Since shares are non-randomly assigned, and since we find strong evidence of a factor structure to the residual, clustering by state will not yield valid confidence intervals. When we adjust the confidence intervals to allow for the factor structure of the residual, we can no longer rule out very low fiscal multipliers at the 95% level.

This is important for the interpretation of Nakamura and Steinsson (2014), who argue that their estimates of reasonably high fiscal multipliers provide evidence against a "plain-vanilla" Neoclassical model of the US economy. The authors' preferred estimate, clustering by state in the State FE strategy, corresponds to a lower bound in the 95% confidence interval of 0.704; the same number in the Initial Share strategy is 0.583. By contrast, at the 95% level, randomization inference cannot rule out multipliers as low as -4.4 in the State FE strategy or 0.08 in the Initial Share strategy. This is not to suggest that this setting is not informative about the regional fiscal multiplier. If we instead test at the 90% level, the Initial Share strategy can rule out multipliers lower than 0.46. Rather, our analysis suggests that accounting for the correlation structure of the residual across regions is important for correct inference in regional settings.

**State-Level vs. Division-Level Analysis.** In addition to their state-level analysis, Nakamura and Steinsson (2014) also perform a complementary analysis at the census division level.[29] In Appendix Table 9, we repeat our main empirical analysis at the division level. In the placebo test, the division-level analysis has fairly accurate coverage with just clustering by region, once the $\text{se}_{\beta_0}$ confidence intervals are used. This is consistent with the intuition that grouping regions more coarsely ameliorates concerns about cross-regional correlation in residuals. However, the placebo test shows poor coverage properties for the $\text{se}_{\beta_0}$ confidence intervals when two-way and two-way HAC confidence intervals are used. This suggests that asymptotic approximations may perform poorly when $N = 10$.

Turning to the actual data, the $\text{se}_{\beta_0}$ 95% confidence intervals contain the entire real line, but the 90% intervals are informative for the state and two-way clustering. The random-

[29] Nakamura and Steinsson further subdivide the South Atlantic division into two groups, for a total of ten divisions.

ization inference confidence interval is $(-0.44, 5.70)$ at the 95% level, and $(0.38, 5.24)$ at the 90% level. Thus, coarser aggregation leads to lower precision in estimates.

We can further examine the relative precision of the state and division-level analysis by comparing their power, using Algorithm 4. To do this, we simulate data under an alternative hypothesis of $\beta_a = 1.5$ (i.e., a sizable multiplier), conduct randomization inference at the 5% level, and check how often we reject the null of $\beta_0 = 0$. The state-level data deliver substantially higher statistical power. In simulation, we reject the null 32% of the time using state-level data, compared to 14% of the time using division-level data. We view these results, taken together, as highlighting a potential benefit of our methods: researchers can exploit the added precision of the state-level data, while still ensuring that their confidence intervals provide correct coverage. Of course, this leaves open the possibility that there is some other way of combining or reweighting the state-level observations that actually *increases* statistical power and, therefore, improves researchers' ability to detect sizable multipliers. This is the spirit of our feasible optimal instrument, which we study next.

## 4.4 Efficient Estimation Improves Power

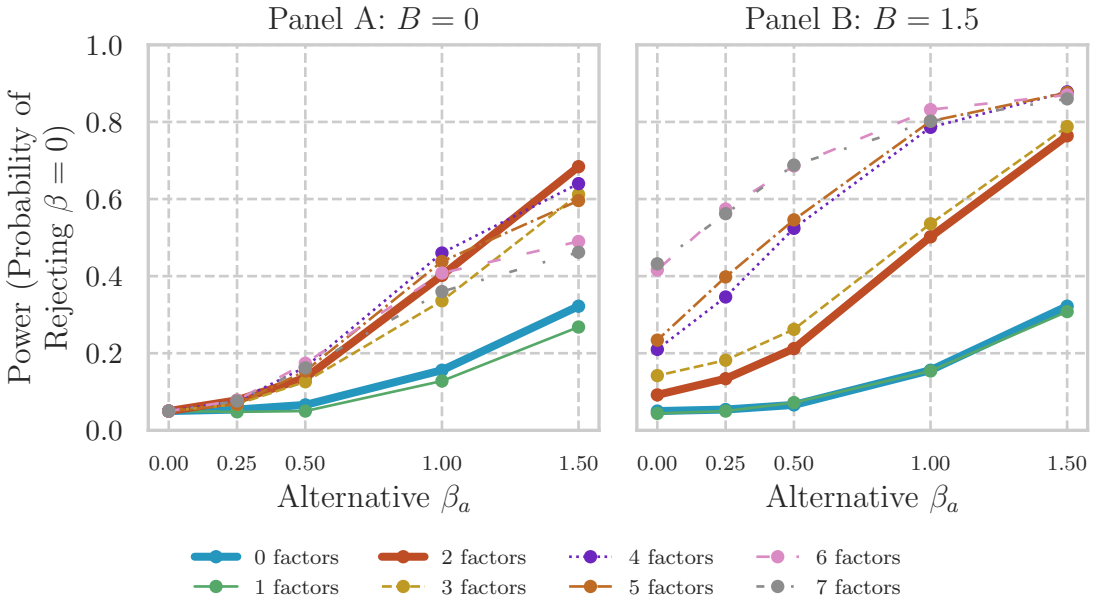
We now implement efficient estimation with a feasible optimal instrument, as introduced in Section 3.3.

**Power/Size Simulation and Selection of $(B, J)$.** We begin with a simulation of power and size, as described in Algorithm 4, to guide selection of the tuning parameters $B$ and $J$. We select our null hypothesis as $\beta_0 = 0$, since ruling out low fiscal multipliers is central to distinguishing between New Keynesian and Neoclassical models. We simulate data under the alternative hypothesis $(\pi_a = 1, \beta_a = 1.5)$, although we explore power under different values of $\beta_a$. The hypothesis of $\pi_a = 1$ corresponds to a first stage in which national military spending growth is allocated across states in exact proportion to each state's initial share of national military spending. We choose to focus on $\beta_a = 1.5$ because it represents one common view about the size of the fiscal multiplier in the US.

We explore power under $B = 0$ and $B = 1.5$. The former corresponds to the null hypothesis. Therefore our test will have no size distortion (i.e., reject 5% of the time when $\beta_a = \beta_0 = 0$). The latter corresponds to the true data-generating process under $\beta_a = 1.5$ and allows us to construct the weighting matrix with the true residuals under that alternative. Thus, this test is likely to achieve more power to reject $\beta_0 = 0$. However, tests using $B = 1.5$ may suffer from size distortions because the weighting matrix is stochastic under the null.

We show the results of the power simulation in Figure 2. We find very substantial power improvements from using the optimal instrument, for two factors $(J = 2)$ and above. For

Figure 2: Power Simulation for Optimal Instrument




*Notes*: The figure plots the probability of rejecting the null hypothesis $\beta = 0$, under simulations based on $\pi_a = 1$, and various $\beta_a$indicated on the horizontal axis. Panel A (left) shows simulation results under $B = 0$, and Panel B (right) shows simulation results under $B = 1.5$. Details of the simulation are described in Algorithm 4. Each curve corresponds to an optimal instrument, $Z^*(B, J)$, where $B$ is as indicated in the title and $J$ varies across the different lines. The curve for $J = 0$ corresponds to the original, unweighted instrument, and is therefore the same in both plots. We bold the results for $J = 0$ (the unweighted case) and $J = 2$ (the selected parameter). In Panel A, the power at $\beta_a = 0$ is 0.05 by construction for all instruments.

$\beta_a = 1.5$, the power of the test using the unweighted instrument is 0.32. When $B = 0$ (left panel), the power increases to 0.68 using the optimal number of factors ($J = 2$). When $B = 1.5$ (right panel), the power increases to 0.88 using the optimal number of factors ($J = 4$). Thus, the optimal instrument can substantially increase power—by a factor of 2.13 ($B = 0, J = 2$) or 2.75 ($B = 1.5, J = 4$).

The simulation also highlights a key trade-off regarding the selection of $B$, which we alluded to in Section 3.3: selecting $B \neq \beta_0$ to increase power can induce distortions in size. This is illustrated in the right panel of Figure 2, where the power curves for $B = 1.5$, $J > 1$ lie above 0.05 at $\beta_a = 0$, suggesting that these tests (incorrectly) reject the null more than 5% of the time. In contrast, the left panel shows that $B = 0$ tests reject exactly 5% of the time at $\beta_a = 0$. To achieve a power of 0.88 under the alternative $\beta_a = 1.5$, the $B = 1.5$ and $J = 4$ method falsely rejects a true null hypothesis ($\beta_a = \beta_0 = 0$) 21% of the time. In our simulation, tests with fewer factors have smaller size distortions. The $B = 1.5$ and $J = 2$ test, by contrast, achieves a power improvement over the $B = 0$ and $J = 2$ test (76% vs. 68%) while still maintaining a more acceptable size at $\beta_a = 0$ (9.2%).

The simulation visualized in Figure 2 illustrates the power and size trade-offs for testing $\beta_0 = 0$. But, to construct confidence intervals, we will test many null hypotheses. Therefore, it is also important to understand the power-size trade-off for other values of $\beta_0$. We conduct two further simulations to this end. First, we study size under different values of $\beta_0$, focusing on the $J = 2$ case. In Appendix Figure 3, we find that both the $B = 0$ and $B = 1.5$ methods with $J = 2$ reject less than 10% of the time (in a *nominal* 5% test) for $\beta_a = \beta_0 < 4$. For larger $\beta_a = \beta_0$, the advantage of $B = 1.5$ over $B = 0$ becomes more pronounced. By construction, the test with $B = \beta_0$ rejects 5% of the time in all cases.

Second, we study power to reject different values of the null hypothesis $\beta_0$ under a fixed, simulated alternative of $\beta_a = 1.5$. For $\beta_0 \in [0, 1.5]$, the $B = \beta_0$ test has power in-between the $B = 0$ and $B = 1.5$ tests (and coincides with these tests at the endpoints). For $\beta_0 > 1.5$, the fixed-$B$ tests have greater power than the $B = \beta_0$ test. Moreover, the $B = \beta_0$ test appears to peak at a power of about 0.8, at $\beta_0 = 6$. If the power in fact never exceeds 0.8 for any $\beta_0$, then the $B = \beta_0$ test will generate infinite-width confidence intervals with at least 20% probability. In contrast, while the unweighted instrument has lower power than the weighted instruments for $\beta < 6.5$, it seems to have power converging to one as $\beta_0 \to \infty$.

Whether an infinite-width confidence interval is problematic will depend on the application. In the fiscal multipliers application, the ability to statistically reject multipliers greater than 5 is not very important, since these values are implausible in standard macroeconomic theory. Over the range of economically relevant parameters, the feasible optimal instrument substantially improves power.

Assessing these trade-offs between power and size, we implement three methods below. The first is $B = 0$ and $J = 2$. This test achieves the highest power at $\beta_a = 1.5$ among the methods that, by construction, have the correct size at $\beta_0 = 0$. The second is $B = 1.5$ and $J = 2$, which slightly improves power relative to $B = 0$ without greatly distorting size at $\beta_0 = 0$. The third is $B = \beta_0$ and $J = 2$, thus varying the test statistic for every null hypothesis. This is the most robust technique as it ensures a correct size for every tested null hypothesis, but it is potentially less powerful.

**Results.** The efficient estimator yields lower point estimates for the regional fiscal multiplier: in contrast to the standard IV estimate of 2.477, we find 1.276 for the $B = 0$ method and 1.564 for the $B = 1.5$ method. These optimal-instrument estimates are more in line with standard macroeconomic theory.

Randomization inference with the efficient re-weighting tightens the 95% confidence interval under $B = 0$ and $B = 1.5$. The $B = \beta_0$ interval yields a confidence interval with no upper bound. Moreover, none of the optimal-instrument methods can reject regional fiscal multipliers as low as 0.12 at the 5% level.

Table 4: 95% Randomization Inference Confidence Intervals for Optimal IV Estimate of Regional Fiscal Multiplier in Nakamura and Steinsson (2014)

| | Point Estimate | 95% CI |
|---|---|---|
| Unweighted | 2.477 | (0.08,5.34) |
| $B = 0, J = 2$ | 1.276 | (-0.08,3.06) |
| $B = 1.5, J = 2$ | 1.564 | (0.12,3.48) |
| $B = \beta_0, J = 2$ | — | (-0.08,$\infty$)* |

*Notes*: This table shows 95% confidence intervals for the regional fiscal multiplier, estimated in the setting of Nakamura and Steinsson (2014) using efficient instruments. All results are based on the instrumental variable strategy that interacts defense spending growth with the pre-period share of military procurement spending in state output. The columns respectively give the point estimate and the 95% confidence interval from randomization inference (as described in Algorithms 1 and 3). The first row corresponds to the unweighted estimate (from Panel B of Table 3) and the next three rows to the three tests described in Section 4.4, chosen based on their performance in a power simulation. Note that the $B = \beta_0$ test has no corresponding point estimate, since it uses different weights to test each null hypothesis. The * in the fourth row indicates that the upper end-point exceeds the largest grid point considered.

If our test is powerful, why can we not rule out low values of $\beta$? One explanation can be seen in the changing point estimates as we move from the unweighted instrument to the feasible optimal instrument. The difference between the point estimate and the left end-point of the confidence interval shrinks from 2.4 in the unweighted case to 1.4 in the $B = 0$ and $B = 1.5$ cases. Using a standard Wald test, the 95% confidence interval would be $\hat{\beta} \pm 1.96 \cdot \text{se}(\hat{\beta})$; if the standard error shrinks while the point estimate falls, the lower bound of the confidence interval can remain unchanged. By analogy, our feasible optimal instrument has higher statistical precision but yields lower point estimates. Thus the lower bound of the confidence interval is similar *ex post*, despite the higher *ex ante* power.

# 5 Conclusion

Regional-exposure designs are ubiquitous in current empirical practice. Researchers use these designs in the hopes that regional data will provide them with more credible identification and that a greater number of observations will provide precise estimates.

We study how unobserved aggregate shocks affect regional-exposure designs. We argue that the most plausible source of identification is the orthogonality of the observed aggregate shock from unobserved aggregate shocks, and that the presence of these unobserved shocks induces a factor structure to the model residual. We show that the standard econometric practice of clustering standard errors by cross-sectional units (e.g., regions) may understate uncertainty because it fails to account for the systematic correlations induced by heterogeneous exposures to aggregate shocks. To remedy this issue, we propose more

robust asymptotic methods and finite-sample-valid randomization inference. To improve statistical power, we propose a feasible optimal instrument that reweights the data to account for units' exposure to common shocks. In an application to the study of Nakamura and Steinsson (2014), we show that standard confidence intervals give poor coverage, that corrected confidence intervals give correct coverage, and that the feasible optimal instrument substantially improves power.

We provide three recommendations for practice. First, we caution against clustering standard errors by region. Our results show, in theory and in practice, that this method is not robust to the presence of cross-regional correlations in model residuals and that the associated coverage distortions can be severe. Second, we provide two options for correct inference. One option is to use two-way clustering (with or without HAC correction), to account for the data's correlation structure. Alternatively, researchers can use randomization inference, which accounts for the correlation structure of the data by modeling the shock process. Third, we suggest a feasible optimal instrument. We find that a method based on estimating a factor structure in the residual substantially improves power in our application.

An important issue that our paper does not address is how to correct inference with very few time periods. The econometric issues we identify could all arise in these settings, and may be especially severe: we show that the bias of region-clustered standard errors is proportional to $N/T$. However, the solutions we study in this paper rely on large $T$: two-way clustering requires $T \to \infty$, and our randomization inference procedure requires estimating the time series process that generates the shocks. A promising path is to implement randomization inference with a different procedure to estimate the data-generating process for the underlying shock, which does not rely on having many time periods. We leave further study of small $T$ settings to future work.

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# A Omitted Proofs

## A.1 Proof of Proposition 1

*Proof.* We start with Part 1. Here, we hold the number of time periods $T$ fixed, while the number of regions $N \to \infty$. We thus have a fixed number of time fixed effects, while the region fixed effects are nuisance parameters. Note that estimation with time and region fixed effects is equivalent to double-demeaning the regressors and instruments. We will thus work with the double-demeaned instruments and regressors.

First, we will prove that $\frac{1}{NT}\sum_{i,t}\tilde{Z}_{it}u_{it} \xrightarrow{p} 0$. We start by proving that $\frac{1}{NT}\sum_{i,t}Z_{it}u_{it} \xrightarrow{p} 0$:

$$\begin{aligned}
\frac{1}{NT}\sum_{i,t}Z_{it}u_{it} &= \frac{1}{NT}\sum_{i,t}\eta_i'S_t\cdot\lambda_i'F_t + \frac{1}{NT}\sum_{i,t}\eta_i'S_t\cdot\varepsilon_{it} \\
&= \frac{1}{N}\sum_i\frac{1}{T}\sum_t \mathbf{tr}\left((\eta_i\lambda_i')(F_tS_t')\right) + \frac{1}{N}\sum_i\frac{1}{T}\sum_t\eta_i'S_t\cdot\varepsilon_{it} \\
&= \frac{1}{N}\sum_i\frac{1}{T}\mathbf{tr}\left((\eta_i\lambda_i')\sum_t(F_tS_t')\right) + \frac{1}{N}\sum_i\frac{1}{T}\sum_t\eta_i'S_t\cdot\varepsilon_{it} \qquad (29)\\
&\xrightarrow{p} \frac{1}{T}\mathbb{E}\left[\mathbf{tr}\left((\eta_i\lambda_i')\sum_t(F_tS_t')\right)\right] + \frac{1}{T}\sum_t\mathbb{E}\left[\eta_i'S_t\cdot\varepsilon_{it}\right] \\
&= 0
\end{aligned}$$

The second to last line applies the Weak Law of Large Numbers because $\left(\eta_i, \lambda_i, (\varepsilon_{it})_{t=1}^T\right)$ are drawn i.i.d. across regions. The last line uses $\mathbb{E}\left[\eta_i\lambda_i'\right] = 0$ from Condition 1 and $\mathbb{E}\left[\eta_i'S_t\cdot\varepsilon_{it}\right] = 0$ from Assmption 2.

Next, we prove that $\frac{1}{NT}\sum_{i,t}\bar{Z}_iu_{it} \xrightarrow{p} 0$. This proceeds similarly to the above. We have:

$$\begin{aligned}
\frac{1}{NT}\sum_{i,t}\bar{Z}_iu_{it} &= \frac{1}{NT}\sum_{i,t}\frac{1}{T}\left(\sum_s Z_{is}\right)u_{it} \\
&= \frac{1}{N}\sum_{i,t}\frac{1}{T^2}\eta_i'\left(\sum_s S_s\right)u_{it} \\
&= \frac{1}{N}\sum_i\frac{1}{T^2}\mathbf{tr}\left((\eta_i\lambda_i')\sum_t F_t\left(\sum_s S_s'\right)\right) + \frac{1}{N}\sum_i\frac{1}{T^2}\sum_t\eta_i'\left(\sum_s S_s\right)\cdot\varepsilon_{it} \qquad (30)\\
&\xrightarrow{p} \frac{1}{T^2}\mathbb{E}\left[\mathbf{tr}\left((\eta_i\lambda_i')\sum_t F_t\left(\sum_s S_s'\right)\right)\right] + \frac{1}{T^2}\sum_t\mathbb{E}\left[\eta_i'\left(\sum_s S_s\right)\cdot\varepsilon_{it}\right] = 0
\end{aligned}$$

The last line uses the same logic as the last two lines of the previous derivation.

Next, we show that $\frac{1}{NT}\sum_{i,t}\left(\bar{Z}_t - \bar{\tilde{Z}}\right)u_{it} \xrightarrow{p} 0$. To do this, it is sufficient to show that $\frac{1}{N}\sum_i \bar{Z}_t u_{it} \xrightarrow{p} 0$ for each $t$. From there, since the number of time periods is fixed, we can add up to get our desired result. We have:

$$\begin{aligned}
\frac{1}{N}\sum_i \bar{Z}_t u_{it} &= \frac{1}{N}\sum_i \frac{1}{N}\left(\sum_j \eta_j' S_t\right)\left(\lambda_i' F_t + \varepsilon_{it}\right) \\
&= \frac{1}{N}\sum_i \frac{1}{N}\left(\sum_j \eta_j'\right) S_t\left(\lambda_i' F_t + \varepsilon_{it}\right) \\
&= \frac{1}{N}\left(\sum_j \eta_j\right)\cdot\frac{1}{N}\sum_i S_t\left(\lambda_i' F_t + \varepsilon_{it}\right) \\
&\xrightarrow{p} \mathbb{E}\left[\eta_j\right]\cdot\mathbb{E}\left[S_t\left(\lambda_i' F_t + \varepsilon_{it}\right)\right] \\
&= 0
\end{aligned} \tag{31}$$

The second to last line uses the weak law of large numbers, and the last line uses $\mathbb{E}\left[\eta_j'\right] = 0$. Adding up, we thus have that $\frac{1}{NT}\sum_{i,t}\tilde{Z}_{it}u_{it} \xrightarrow{p} 0$.

Next, we show that there exists a finite and full rank matrix $Q$ such that $\frac{1}{NT}\sum_{i,t}\tilde{Z}_{it}\tilde{X}_{it}' \to_p Q$ as $N \to \infty$. Note that, based on the assumptions we have made, $(X_{it}, Z_{it})$ is drawn i.i.d. across regions. We thus have $\bar{Z}_t \xrightarrow{p} \mathbb{E}\left[Z_{it} \mid t\right]$, and similarly for $\bar{Z}$,$\bar{X}$, and $\bar{X}_t$. We thus have:

$$\begin{aligned}
\frac{1}{NT}\sum_{i,t}\tilde{Z}_{it}\tilde{X}_{it}' &= \frac{1}{NT}\sum_{i,t}\left(Z_{it} - \bar{Z}_i - \bar{Z}_t + \bar{Z}\right)\left(X_{it} - \bar{X}_i - \bar{X}_t + \bar{X}\right)' \\
&\xrightarrow{p} \frac{1}{N}\sum_i \frac{1}{T}\sum_t \left(Z_{it} - \bar{Z}_i - \mathbb{E}\left[Z_{it} \mid t\right] + \mathbb{E}\left[Z_{it}\right]\right)\left(X_{it} - \bar{X}_i - \mathbb{E}\left[X_{it} \mid t\right] + \mathbb{E}\left[X_{it}\right]\right)' \\
&\xrightarrow{p} \mathbb{E}\left[\frac{1}{T}\sum_t \left(Z_{it} - \bar{Z}_i - \mathbb{E}\left[Z_{it} \mid t\right] + \mathbb{E}\left[Z_{it}\right]\right)\left(X_{it} - \bar{X}_i - \mathbb{E}\left[X_{it} \mid t\right] + \mathbb{E}\left[X_{it}\right]\right)'\right] \\
&= \mathbb{E}\left[\tilde{Z}_{it}\tilde{X}_{it}'\right]
\end{aligned} \tag{32}$$

By assumption in the statement of Proposition 1, this expectation is finite and of full rank.

Finally, to show the desired result, we apply the continuous mapping theorem, relying

on the fact that matrix inversion is continuous wherever the matrix is full rank. We have:

$$\begin{aligned}
\hat{\beta} &= \left(\frac{1}{NT}\sum_{i,t}\tilde{Z}_{it}\tilde{X}_{it}'\right)^{-1}\frac{1}{NT}\sum_{i,t}\tilde{Z}_{it}Y_{it} \\
&= \left(\frac{1}{NT}\sum_{i,t}\tilde{Z}_{it}\tilde{X}_{it}'\right)^{-1}\frac{1}{NT}\sum_{i,t}\tilde{Z}_{it}\left(\tilde{X}_{it}'\beta + u_{it}\right) \\
&= \beta + \left(\frac{1}{NT}\sum_{i,t}\tilde{Z}_{it}\tilde{X}_{it}'\right)^{-1}\frac{1}{NT}\sum_{i,t}\tilde{Z}_{it}u_{it} \\
&\xrightarrow{p} \beta + \mathbb{E}\left[\tilde{Z}_{it}\tilde{X}_{it}'\right]^{-1}\cdot 0 \\
&= \beta
\end{aligned} \tag{33}$$

This proves the claim of Part 1.

The proof of Part 2 is analogous to the proof for Part 1, but using a law of large numbers for stationary and strongly mixing time series rather than for i.i.d. regions. We omit this for brevity. □

## A.2 Proof of Lemma 1

*Proof.* Using the definition of $Z_{it}$, we write

$$\omega(i,j,t,s) = \mathbb{E}[\eta_i' S_t \cdot \lambda_i' F_t \cdot \eta_j' S_s \cdot \lambda_j' F_s] \tag{34}$$

We first show Part 1. For $i \neq j$, we manipulate the inside of the expectation

$$\omega(i,j,t,s) = \mathbb{E}[\mathbf{tr}(\eta_i' S_t \cdot \lambda_i' F_t \cdot \eta_j' S_s \cdot \lambda_j' F_s)] = \mathbb{E}[\mathbf{tr}(\eta_i \lambda_i' \cdot F_t S_s' \eta_j \lambda_j' F_s S_t')] \tag{35}$$

using rearrangement and the cyclic property of the trace. We observe that, due to the linearity of the trace, we can write $\mathbb{E}[\mathbf{tr}[A]] = \mathbf{tr}[\mathbb{E}[A]]$ for a real-matrix-valued random variable $A$. We then use the assumed independence of $(\eta_i, \lambda_i)$ from the vector $(\eta_j, \lambda_j, F_s, F_t, S_s, S_t)$, encapsulating independence across regions and indepence of cross-sectional from time-series variables, to write

$$\omega(i,j,t,s) = \mathbf{tr}(\mathbb{E}[\eta_i \lambda_i' \cdot F_t S_s' \eta_j \lambda_j' F_s S_t')) = \mathbf{tr}(\mathbb{E}[\eta_i \lambda_i'] \cdot \mathbb{E}[F_t S_s' \eta_j \lambda_j' F_s S_t']) \tag{36}$$

We then use the identification from shares condition to observe that $\mathbb{E}[\eta_i \lambda_i']$ is a $K \times J$ matrix of zeros, and hence $\omega(i,j,t,s) = 0$.

We next show Part 2. We manipulate terms to write

$$\omega(i,j,t,s) = \mathbb{E}[\eta_i'(S_t F_t')\lambda_i \cdot \eta_j'(S_s F_s')\lambda_j)] \tag{37}$$

We now condition down on the values of $(\lambda_i, \lambda_j, \eta_i, \eta_j)$ to write

$$\omega(i,j,t,s) = \mathbb{E}[\eta_i'(\mathbb{E}[S_t F_t'|\lambda_i, \lambda_j, \eta_i, \eta_j])\lambda_i \cdot \eta_j'(\mathbb{E}[S_s F_s'|\lambda_i, \lambda_j, \eta_i, \eta_j])\lambda_j)] \tag{38}$$

where we observe that $\mathbb{E}[S_t F_t'|\lambda_i, \lambda_j, \eta_i, \eta_j] = \mathbb{E}[S_t F_t'] = 0$ due to the assumed conditional independence and the identification from shocks condition; similarly, $\mathbb{E}[S_s F_s'|\lambda_i, \lambda_j, \eta_i, \eta_j] = \mathbb{E}[S_s F_s'] = 0$. Hence, in these cases, $\omega(i,j,t,s) = 0$. This proves Lemma 1 as stated.

We now show, additionally, that the zero covariances in Lemma 1 are consistently estimated. In particular: □

**Lemma 2.** *Let* $\tilde{\omega}(i,j,t,s) = \mathbb{E}\left[\tilde{Z}_{it} \cdot \tilde{\lambda}_i' \tilde{F}_t \cdot \tilde{Z}_{js} \cdot \tilde{\lambda}_j' \tilde{F}_s\right]$ *be the demeaned-factor-component covariance between units* $(i,t)$ *and* $(j,s)$*, using the double-demeaned instrument. If Assumptions 1 and 2 hold, then*

1. *If identification comes from shares (Condition 1) and* $(\eta_i, \lambda_i)$ *is independent across regions, then* $\tilde{\omega}(i,j,t,s) = O(1/N^2)$ *for all* $i \neq j$*.*
2. *If identification comes from shocks (Condition 2) and* $(S_t, F_t)$ *is independent across time, then* $\tilde{\omega}(i,j,t,s) = O(1/T^2)$ *for all* $t \neq s$*.*

*Proof.* To prove this, we first observe that the double-demeaned instrument is

$$\begin{aligned}
\tilde{\tilde{Z}}_{it} &= Z_{it} - \bar{Z}_i - \bar{Z}_t + \bar{Z} \\
&= \eta_i' S_t - \eta_i' \bar{S} - \bar{\eta}' S_t + \overline{\eta_i' S_t} \\
&= (\eta_i - \bar{\eta})' \left(S_t - \bar{S}\right) - \bar{\eta}' \bar{S} + \overline{\eta_i' S_t} \\
&= (\eta_i - \bar{\eta})' \left(S_t - \bar{S}\right)
\end{aligned} \tag{39}$$

where $\bar{\eta}'\bar{S} = \overline{\eta_i' S_t}$ because we have assumed a balanced panel. We will define $\tilde{\eta}_i := \eta_i - \bar{\eta}$ and $\tilde{S}_t := S_t - \bar{S}$. Note that an identical argument shows that $\tilde{u}_{it} - \tilde{\varepsilon}_{it} = \tilde{\lambda}_i' \tilde{F}_t$.

To prove case two, we re-write $\tilde{\omega}$ as

$$\tilde{\omega}(i,j,t,s) = \mathbb{E}[\tilde{\eta}_i' \tilde{S}_t \cdot \tilde{\lambda}_i' \tilde{F}_t \cdot \tilde{\eta}_j' \tilde{S}_s \cdot \tilde{\lambda}_j' \tilde{F}_s] \tag{40}$$

We can rewrite the above as a sum. Let $k$ and $k'$ index entries of the observed shock, $S$, and

let $l$ and $l'$ index entries of the unobserved factor shock, $F$. We then have:

$$\begin{aligned}\tilde{\omega}(i,j,t,s) &= \sum_k \sum_{k'} \sum_l \sum_{l'} \mathbb{E}\left[\tilde{\eta}_i^k \tilde{S}_t^k \tilde{\lambda}_i^l \tilde{F}_t^l \tilde{\eta}_j^{k'} \tilde{S}_s^{k'} \tilde{\lambda}_j^{l'} \tilde{F}_s^{l'}\right] \\ &= \sum_k \sum_{k'} \sum_l \sum_{l'} \mathbb{E}\left[\tilde{S}_t^k \tilde{F}_t^l \tilde{S}_s^{k'} \tilde{F}_s^{l'}\right] \cdot \mathbb{E}\left[\tilde{\eta}_i^k \tilde{\lambda}_i^l \tilde{\eta}_j^{k'} \tilde{\lambda}_j^{l'}\right] \\ &= \sum_k \sum_{k'} \sum_l \sum_{l'} \mathbb{E}\left[\left(S_t^k - \bar{S}^k\right)\left(S_s^{k'} - \bar{S}^{k'}\right)\left(F_t^l - \bar{F}^l\right)\left(F_s^{l'} - \bar{F}^{l'}\right)\right] \cdot \mathbb{E}\left[\tilde{\eta}_i^k \tilde{\lambda}_i^l \tilde{\eta}_j^{k'} \tilde{\lambda}_j^{l'}\right]\end{aligned} \tag{41}$$

where the second line uses the assumed independence of cross-sectional and time-series variables.

We then consider the case where $t \neq s$. We first observe that $\mathbb{E}\left[S_{t_0}^k S_{t_1}^{k'} F_{t_2}^l F_{t_3}^{l'}\right] = 0$ if $t_0 \neq t_1$ or $t_2 \neq t_3$. To show this, we consider all the relevant cases. We observe that for any $r \neq t$, $\mathbb{E}\left[S_t^k S_s^{k'} F_t^l F_r^{l'}\right] = \mathbb{E}[S_s^k F_r^{l'}]\mathbb{E}[S_t^k F_t^l] = 0$, since $(S_s^k F_r^{l'})$ is independent from $(S_t^k F_t^l)$ $\mathbb{E}[S_t^k F_t^l] = 0$. Next, for $r \neq t$ and for $w \neq r$, we observe that $\mathbb{E}\left[S_t^k S_r^{k'} F_w^l F_w^{l'}\right] = \mathbb{E}[S_t^k F_w^l F_w^{l'}]\mathbb{E}[S_r^{k'}] = 0$, since $(S_r^k)$ is independent from $(S_t^k, F_w^l, F_w^{l'})$ and $\mathbb{E}[S_r^{k'}] = 0$. Next, for $r \neq t$, we observe that $\mathbb{E}\left[S_t^k S_r^{k'} F_r^l F_r^{l'}\right] = \mathbb{E}[S_r^{k'} F_r^l F_r^{l'}]\mathbb{E}[S_t^{k'}] = 0$, since $(S_t^k)$ is independent from $(S_t^k, F_t^l, F_t^{l'})$ and $\mathbb{E}[S_t^k] = 0$. Finally, analogous arguments apply to show the same when $F$ and $S$ are switched.

We now apply this rule, as well as the iid nature of draws across time, to simplify further:

$$\begin{aligned}&\mathbb{E}\left[\left(S_t^k S_s^{k'} - S_t^k \bar{S}^{k'} - \bar{S}^k S_s^{k'} + \bar{S}^k \bar{S}^{k'}\right)\left(F_t^l F_s^{l'} - F_t^l \bar{F}^{l'} - \bar{F}^l F_s^{l'} + \bar{F}^l \bar{F}^{l'}\right)\right] \\ &\quad = \mathbb{E}\left[\left(-S_t^k \bar{S}^{k'} - \bar{S}^k S_s^{k'} + \bar{S}^k \bar{S}^{k'}\right)\left(-F_t^l \bar{F}^{l'} - \bar{F}^l F_s^{l'} + \bar{F}^l \bar{F}^{l'}\right)\right] \\ &\quad = \mathbb{E}\left[\frac{2}{T^2} S_t^k S_t^{k'} F_t^l F_t^{l'} + \frac{2}{T^2} S_t^k S_t^{k'} F_s^l F_s^{l'} - \frac{2}{T^3} S_t^k S_t^{k'} \sum_{w=1}^T F_w^l F_w^{l'} - \right. \\ &\qquad \left. \frac{2}{T^3} F_t^l F_t^{l'} \sum_{r=1}^T S_r^k S_r^{k'} + \frac{1}{T^4}\left(\sum_{r=1}^T S_r^k S_r^{k'}\right)\left(\sum_{w=1}^T F_w^l F_w^{l'}\right)\right] \\ &\quad =: \frac{1}{T^2} M_0(T,k,k',l,l')\end{aligned} \tag{42}$$

where we define $M_0(T,k,k',l,l')$ in the last line. We next observe that $|M_0(T,k,k',l,l')| < \bar{M}_0 < \infty$, for all $T$ and $(k,k',l,l')$, for some constant $\bar{M}_0$ that does not depend on $T$ or the indices, because of our assumption of bounded moments. We also define $M_1(N,k,k',l,l') = \mathbb{E}\left[\tilde{\eta}_i^k \tilde{\lambda}_i^l \tilde{\eta}_j^{k'} \tilde{\lambda}_j^{l'}\right]$ and similarly observe that $|M_1(N,k,k',l,l')| < \bar{M}_1$, for all $N$ and $(k,k',l,l')$, because of bounded moments.

This allows us to write, for $t \neq s$

$$\begin{aligned}\tilde{\omega}(i,j,t,s) &= \sum_{k,k',l,l'} \Big[\mathbb{E}\left[\left(S_t^k S_s^{k'} - S_t^k \bar{S}^{k'} - \bar{S}^k S_s^{k'} + \bar{S}^k \bar{S}^{k'}\right)\left(F_t^l F_s^{l'} - F_t^l \bar{F}^{l'} - \bar{F}^l F_s^{l'} + \bar{F}^l \bar{F}^{l'}\right)\right] \\ &\qquad \cdot \mathbb{E}\left[\tilde{\eta}_i^k \tilde{\lambda}_i^l \tilde{\eta}_j^{k'} \tilde{\lambda}_j^{l'}\right]\Big] \\ &= \frac{1}{T^2} \sum_{k,k',l,l'} M_0(T,k,k',l,l') M_1(N,k,k',l,l')\end{aligned} \tag{43}$$

and to moreover observe that $|\tilde{\omega}(i,j,t,s)| < \frac{1}{T^2} J^2 K^2 \bar{M}_0 \bar{M}_1$. Therefore, $\tilde{\omega}(i,j,t,s)$ is $O(1/T^2)$ for $t \neq s$.

The proof of case one is analogous, and we omit it for brevity. □

## A.3 Proof of Proposition 2

*Proof.* We first show that $\hat{V}^{CR} \to^p V^{CR}$. The clustered estimator for the asymptotic variance is $\hat{V}^{CR} = \hat{Q}^{-1} \hat{\Omega}^{CR} \left(\hat{Q}'\right)^{-1}$, where

$$\hat{Q} = \frac{1}{NT} \sum_{i,t} \tilde{Z}_{it} \tilde{X}_{it}' \qquad \text{and} \qquad \hat{\Omega}^{CR} = \frac{1}{N} \sum_i \left[\left(\frac{1}{T} \sum_t \tilde{Z}_{it} \hat{u}_{it}\right)\left(\frac{1}{T} \sum_t \tilde{Z}_{it} \hat{u}_{it}\right)'\right] \tag{44}$$

and where $\hat{u}_{it} := \tilde{Y}_{it} - \tilde{X}_{it}' \hat{\beta}$. We have already shown that $\hat{Q} \xrightarrow{p} \mathbb{E}\left[\tilde{Z}_{it} \tilde{X}_{it}'\right]$ in the proof of Proposition 1.

We thus need to prove that $\hat{\Omega}^{CR} \xrightarrow{p} \Omega$. To do this, we will break $\hat{\Omega}^{CR}$ out into its components, and then use a law of large numbers argument to show that it converges. We have:

$$\begin{aligned}\hat{\Omega}^{CR} &= \frac{1}{N} \sum_i \left[\left(\frac{1}{T} \sum_t \tilde{Z}_{it} \hat{u}_{it}\right)\left(\frac{1}{T} \sum_t \tilde{Z}_{it} \hat{u}_{it}\right)'\right] \\ &= \frac{1}{N} \sum_i \left[\left(\frac{1}{T} \sum_t \tilde{Z}_{it} \left(\tilde{Y}_{it} - \tilde{X}_{it}' \hat{\beta}\right)\right)\left(\frac{1}{T} \sum_t \tilde{Z}_{it} \left(\tilde{Y}_{it} - \tilde{X}_{it}' \hat{\beta}\right)\right)'\right] \\ &= \frac{1}{N} \frac{1}{T^2} \sum_i \Bigg[\left(\sum_t \tilde{Z}_{it} \tilde{Y}_{it}\right)\left(\sum_t \tilde{Z}_{it} \tilde{Y}_{it}\right)' - \left(\sum_t \tilde{Z}_{it} \tilde{Y}_{it}\right)\left(\sum_t \tilde{Z}_{it} \tilde{X}_{it}' \hat{\beta}\right) \\ &\qquad - \left(\sum_t \tilde{Z}_{it} \tilde{X}_{it}' \hat{\beta}\right)\left(\sum_t \tilde{Z}_{it} \tilde{Y}_{it}\right)' + \left(\sum_t \tilde{Z}_{it} \tilde{X}_{it}' \hat{\beta}\right)\left(\sum_t \tilde{Z}_{it} \tilde{X}_{it}' \hat{\beta}\right)'\Bigg]\end{aligned} \tag{45}$$

Given our assumption of finite fourth moments, we can guarantee that the expectation of

each of these components will be finite. This, combined with out previous arguments about the data being i.i.d. across regions, will let us use the law of large numbers so that each component converges to its expectation. Finally, adding in the previously proven fact that $\hat{\beta} \xrightarrow{p} \beta$, this tells us that $\hat{\Omega}^{CR} \xrightarrow{p} \mathbb{E}\left[\left(\frac{1}{T}\sum_t \tilde{Z}_{it}\tilde{u}_{it}\right)\left(\frac{1}{T}\sum_t \tilde{Z}_{it}\tilde{u}_{it}\right)'\right]$..

We next show that $AVAR\left(\sqrt{N}\cdot\hat{\beta}\right) = V^{CR}$. It is sufficient to show that $\Omega^{CR} = \Omega$. We note that

$$\begin{aligned}\Omega &= \text{AVAR}\left(\frac{1}{\sqrt{N}}\cdot\frac{1}{T}\sum_{i,t}\tilde{Z}_{it}\tilde{u}_{it}\right) \\ &= \lim_{N\to\infty}\frac{1}{NT^2}\mathbb{E}\left[\left(\sum_{i,t}\tilde{Z}_{it}\tilde{u}_{it}\right)\left(\sum_{i,t}\tilde{Z}_{it}\tilde{u}_{it}\right)'\right] \\ &= \lim_{N\to\infty}\frac{1}{NT^2}\mathbb{E}\left[\sum_{i,t}\sum_{j,s}\tilde{Z}_{it}\tilde{u}_{it}\tilde{Z}_{js}\tilde{u}_{js}\right]\end{aligned} \tag{46}$$

To simplify this, we first consider terms where $i \neq j$. We have:

$$\mathbb{E}\left[\tilde{Z}_{it}\tilde{u}_{it}\tilde{Z}_{js}\tilde{u}_{js}\right] = \mathbb{E}\left[\left(\tilde{\lambda}_i'\tilde{F}_t + \tilde{\varepsilon}_{it}\right)\left(\tilde{\lambda}_j'\tilde{F}_s + \tilde{\varepsilon}_{js}\right)\left(\tilde{\eta}_i'\tilde{S}_t\right)\left(\tilde{\eta}_j'\tilde{S}_s\right)\right] \tag{47}$$

We first observe that $\mathbb{E}[\tilde{\varepsilon}_{it}\tilde{\lambda}_j'\tilde{F}_s\tilde{Z}_{it}\tilde{Z}_{js}] = \mathbb{E}[\tilde{\varepsilon}_{it}]\mathbb{E}[\tilde{\lambda}_j'\tilde{F}_s\tilde{Z}_{it}\tilde{Z}_{js}] = 0$ because $\varepsilon_{it}$ is i.i.d. across regions, mean zero, and independent from the factor draws and shocks. Similarly, $\mathbb{E}[\tilde{\lambda}_i'\tilde{F}_t\tilde{\varepsilon}_{js}\tilde{Z}_{it}\tilde{Z}_{js}] = 0$. We thus have

$$\begin{aligned}\mathbb{E}\left[\tilde{Z}_{it}\tilde{u}_{it}\tilde{Z}_{js}\tilde{u}_{js}\right] &= \mathbb{E}\left[\tilde{\lambda}_i'\tilde{F}_t\tilde{\lambda}_j'\tilde{F}_s\left(\tilde{\eta}_i'\tilde{S}_t\right)\left(\tilde{\eta}_j'\tilde{S}_s\right) + \tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\left(\tilde{\eta}_i'\tilde{S}_t\right)\left(\tilde{\eta}_j'\tilde{S}_s\right)\right] \\ &= \tilde{\omega}\left(i,j,t,s\right) + \mathbb{E}\left[\tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\left(\tilde{\eta}_i'\tilde{S}_t\right)\left(\tilde{\eta}_j'\tilde{S}_s\right)\right]\end{aligned}$$

We know, from Lemma 2, that $\tilde{\omega}\left(i,j,t,s\right) = O\left(\frac{1}{N^2}\right)$. We also know $\mathbb{E}\left[\tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\left(\tilde{\eta}_i'\tilde{S}_t\right)\left(\tilde{\eta}_j'\tilde{S}_s\right)\right]$ is $O\left(\frac{1}{N^2}\right)$, from the proof of Proposition 4. Using this, we further simplify:

$$
\begin{aligned}
\Omega &= \lim_{N\to\infty} \frac{1}{NT^2}\mathbb{E}\left[\sum_{i,t}\sum_{j,s}\tilde{Z}_{it}\tilde{u}_{it}\tilde{Z}_{js}\tilde{u}_{js}\right] \\
&= \lim_{N\to\infty} \frac{1}{NT^2}\mathbb{E}\left[\sum_{i,t}\sum_{j,s}\mathbf{1}\left(i=j\right)\tilde{Z}_{it}\tilde{u}_{it}\tilde{Z}_{js}\tilde{u}_{js} + \sum_{i,t}\sum_{j,s}\mathbf{1}\left(i\neq j\right)O(1/N^2)\right] \\
&= \lim_{N\to\infty}\left[\frac{1}{NT^2}\mathbb{E}\left[\sum_{i,t}\sum_{j,s}\mathbf{1}\left(i=j\right)\tilde{Z}_{it}\tilde{u}_{it}\tilde{Z}_{js}\tilde{u}_{js}\right] + \frac{1}{NT^2}T^2N(N-1)O(1/N^2)\right] \\
&= \lim_{N\to\infty} \frac{1}{NT^2}\mathbb{E}\left[\sum_{i,t}\sum_{j,s}\mathbf{1}\left(i=j\right)\tilde{Z}_{it}\tilde{u}_{it}\tilde{Z}_{js}\tilde{u}_{js}\right] \\
&= \mathbb{E}\left[\left(\frac{1}{T}\sum_{t}\tilde{Z}_{it}\tilde{u}_{it}\right)\left(\frac{1}{T}\sum_{t}\tilde{Z}_{it}\tilde{u}_{it}\right)'\right] \\
&= \Omega^{CR}
\end{aligned}
\tag{48}
$$

where the second step uses our result that $\mathbb{E}\left[\tilde{Z}_{it}\tilde{u}_{it}\tilde{Z}_{js}\tilde{u}_{js}\right]$ is $O\left(\frac{1}{N^2}\right)$ for $i \neq j$, the second to last step uses the Law of Large Numbers, and the last step is the definition of $\Omega^{CR}$. □

## A.4 Proof of Proposition 3

*Proof.* Recall that $\Omega := \text{AVAR}\left(\frac{1}{\sqrt{N}}\cdot\frac{1}{T}\sum_{i,t}\tilde{Z}_{it}\tilde{u}_{it}\right)$, in the limit where $N\to\infty$. This implies that

$$
\Omega = \lim_{N\to\infty}\frac{1}{NT^2}\mathbb{E}\left[\left(\sum_{i,t}\tilde{Z}_{it}\tilde{u}_{it}\right)\left(\sum_{i,t}\tilde{Z}_{it}\tilde{u}_{it}\right)'\right] = \lim_{N\to\infty}\frac{1}{NT^2}\mathbb{E}\left[\sum_{i,t}\sum_{j,s}\tilde{Z}_{it}\tilde{u}_{it}\tilde{Z}_{js}\tilde{u}_{js}\right] \tag{49}
$$

In contrast,

$$
\Omega^{CR} := \mathbb{E}\left[\left(\frac{1}{T}\sum_{t}\tilde{Z}_{it}\tilde{u}_{it}\right)\left(\frac{1}{T}\sum_{t}\tilde{Z}_{it}u_{it}\right)'\right] = \frac{1}{NT^2}\mathbb{E}\left[\sum_{i,t}\sum_{j,s}\mathbf{1}\left(i=j\right)\tilde{Z}_{it}\tilde{u}_{it}\tilde{Z}_{js}\tilde{u}_{js}\right] \tag{50}
$$

Taking the difference between the two, pre-multiplying by $\frac{1}{N}$, and taking the limit as

$N \to \infty$, we can write

$$\begin{aligned}
\lim_{N\to\infty} \frac{1}{N}\left(\Omega^{CR} - \Omega\right) &= -\lim_{N\to\infty} \frac{1}{N^2T^2} \sum_{i,t}\sum_{j,s} \mathbf{1}\left(i \neq j\right) \mathbb{E}\left[\tilde{Z}_{it}\tilde{u}_{it}\tilde{Z}_{js}\tilde{u}_{js}\right] \\
&= -\lim_{N\to\infty} \frac{1}{N^2T^2} \sum_{i,t}\sum_{j,s} \mathbf{1}\left(i \neq j\right) \mathbb{E}\left[\tilde{Z}_{it}(\tilde{\lambda}_i'\tilde{F}_t + \tilde{\varepsilon}_{it})\tilde{Z}_{js}(\tilde{\lambda}_j'\tilde{F}_s + \tilde{\varepsilon}_{js})\right] \\
&= -\lim_{N\to\infty} \frac{1}{N^2T^2} \sum_{i,t}\sum_{j,s} \mathbf{1}\left(i \neq j\right) \mathbb{E}\Big[\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\tilde{Z}_{js}\tilde{\lambda}_j'\tilde{F}_s + \tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\tilde{Z}_{js}\tilde{\varepsilon}_{js} + \\
&\qquad\qquad \tilde{Z}_{it}\tilde{\varepsilon}_{it}\tilde{Z}_{js}\tilde{\lambda}_j'\tilde{F}_s + \tilde{Z}_{it}\tilde{\varepsilon}_{it}\tilde{Z}_{js}\tilde{\varepsilon}_{js}\Big]
\end{aligned} \tag{51}$$

For all $(i,t,j,s)$, $\mathbb{E}[\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\tilde{Z}_{js}\tilde{\varepsilon}_{js}] = \mathbb{E}[\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\tilde{Z}_{js}]\mathbb{E}[\tilde{\varepsilon}_{js}] = 0$, where the first equality uses the fact that $\varepsilon$ is independent of $(Z,\lambda,F)$ and the second equality uses $\mathbb{E}[\tilde{\varepsilon}_{js}] = 0$. Similarly, for all $(i,t,j,s)$, $\mathbb{E}[\tilde{Z}_{it}\tilde{\varepsilon}_{it}\tilde{Z}_{js}\tilde{\lambda}_j'\tilde{F}_s] = 0$. Thus,

$$\lim_{N\to\infty} \frac{1}{N}\left(\Omega^{CR} - \Omega\right) = \lim_{N\to\infty} -\frac{1}{N^2T^2} \sum_{i,t}\sum_{j,s} \mathbf{1}\left(i \neq j\right) \mathbb{E}\left[\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\tilde{Z}_{js}\tilde{\lambda}_j'\tilde{F}_s + \tilde{Z}_{it}\tilde{\varepsilon}_{it}\tilde{Z}_{js}\tilde{\varepsilon}_{js}\right] \tag{52}$$

We start by considering the second term. We show that this term is zero. First, we observe that $\mathbb{E}\left[\tilde{Z}_{it}\tilde{\varepsilon}_{it}\tilde{Z}_{js}\tilde{\varepsilon}_{js}\right] = \mathbb{E}\left[\tilde{Z}_{it}\tilde{Z}_{js}\right]\mathbb{E}\left[\tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\right]$ because $\varepsilon$ is independent of $(Z,\lambda,F)$. Next, $\left|\mathbb{E}\left[\tilde{Z}_{it}\tilde{Z}_{js}\right]\right| < C < \infty$ because of the bounded moments of $Z$. Therefore

$$\begin{aligned}
\left|\lim_{N\to\infty} \frac{1}{N^2T^2} \sum_{i,t,j,s} \mathbf{1}\left(i \neq j\right) \mathbb{E}\left[\tilde{Z}_{it}\tilde{\varepsilon}_{it}\tilde{Z}_{js}\tilde{\varepsilon}_{js}\right]\right| &< \lim_{N\to\infty} C\frac{1}{N^2T^2} \sum_{i,t,j,s} \mathbf{1}\left(i \neq j\right) \left|\mathbb{E}\left[\tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\right]\right| \\
&= \lim_{N\to\infty} C\frac{1}{T^2} \sum_{s,t} \left|\mathbb{E}\left[\tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\right]\right| \\
&= C\frac{1}{T^2} \sum_{s,t} \lim_{N\to\infty} \left|\mathbb{E}\left[\tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\right]\right| \\
&= C\frac{1}{T^2} \sum_{s,t} \lim_{N\to\infty} \Big|\mathbb{E}\Big[(\varepsilon_{it} - \bar{\varepsilon}_i - \bar{\varepsilon}_t + \bar{\varepsilon}) \\
&\qquad\qquad (\varepsilon_{jt} - \bar{\varepsilon}_j - \bar{\varepsilon}_s + \bar{\varepsilon})\Big]\Big| \\
&= C\frac{1}{T^2} \sum_{s,t} \left|\mathbb{E}\left[(\varepsilon_{it} - \bar{\varepsilon}_i)(\varepsilon_{jt} - \bar{\varepsilon}_j)\right]\right| = 0
\end{aligned} \tag{53}$$

where the second line uses the exchangeability of units $(i,j)$, the third line exchanges the limit and the (finite) sum, the fourth line writes out the definition of $\tilde{\varepsilon}_{it}$, the fifth line uses the fact that means across cross-sectional units go to zero, and the last equality uses the fact

that $\varepsilon$ are drawn independently across cross-sectional units.

We therefore have

$$\lim_{N\to\infty}\frac{1}{N}\left(\Omega^{CR}-\Omega\right)=\lim_{N\to\infty}-\frac{1}{N^2T^2}\sum_{i,t}\sum_{j,s}\mathbf{1}\left(i\neq j\right)\mathbb{E}\left[\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\tilde{Z}_{js}\tilde{\lambda}_j'\tilde{F}_s\right] \tag{54}$$

We now apply Lemma 2 to observe that, if $t\neq s$, then $\mathbb{E}\left[\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\tilde{Z}_{js}\tilde{\lambda}_j'\tilde{F}_s\right]=O(1/T^2)<\frac{M}{T^2}<\infty$, if $t\neq s$. We therefore write

$$\begin{aligned}\lim_{N\to\infty}\frac{1}{N}\left(\Omega^{CR}-\Omega\right)&=\lim_{N\to\infty}-\frac{1}{N^2T^2}\sum_{i,t}\sum_{j,s}\Bigg(\mathbf{1}\left(i\neq j,t=s\right)\mathbb{E}\left[\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\tilde{Z}_{js}\tilde{\lambda}_j'\tilde{F}_s\right]\\&\qquad+\mathbf{1}\left(i\neq j,t\neq s\right)O(1/T^2)\Bigg)\\&=\lim_{N\to\infty}-\frac{1}{N^2T^2}\sum_{i,t}\sum_{j,s}\left(\mathbf{1}\left(i\neq j,t=s\right)\mathbb{E}\left[\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\tilde{Z}_{js}\tilde{\lambda}_j'\tilde{F}_s\right]\right)\\&\quad-\lim_{N\to\infty}\frac{N\left(N-1\right)T\left(T-1\right)}{N^2T^2}\cdot O(1/T^2)\\&=\lim_{N\to\infty}-\frac{1}{N^2T^2}\sum_{i,t}\sum_{j,s}\left(\mathbf{1}\left(i\neq j,t=s\right)\mathbb{E}\left[\tilde{Z}_{it}\tilde{\lambda}_i'\tilde{F}_t\tilde{Z}_{js}\tilde{\lambda}_j'\tilde{F}_s\right]\right)-O(1/T^2)\end{aligned} \tag{55}$$

We then substitute in $\tilde{Z}_{it}=\tilde{\eta_i}'\tilde{S}_t$ and simplify

$$\begin{aligned}\lim_{N\to\infty}\frac{1}{N}\left(\Omega^{CR}-\Omega\right)+O(1/T^2)&=\lim_{N\to\infty}-\frac{1}{N^2T^2}\sum_{i,t}\sum_{j}\mathbf{1}\left(i\neq j\right)\mathbb{E}\left[\tilde{\eta}_i'\tilde{S}_t\tilde{\lambda}_i'\tilde{F}_t\tilde{\eta}_j'\tilde{S}_t\tilde{\lambda}_j'\tilde{F}_t\right]\\&=\lim_{N\to\infty}-\frac{1}{N^2T^2}\sum_{i,t}\sum_{j}\mathbf{1}\left(i\neq j\right)\mathbb{E}\left[\mathbb{E}\left[\tilde{\eta}_i'\tilde{S}_t\tilde{\lambda}_i'\tilde{F}_t\eta_j'\tilde{S}_t\tilde{\lambda}_j'\tilde{F}_t\mid\tilde{F}_t,\tilde{S}_t\right]\right]\\&=\lim_{N\to\infty}-\frac{1}{N^2T^2}\sum_{i,t}\sum_{j}\mathbf{1}\left(i\neq j\right)\mathbb{E}\left[\tilde{S}_t'\mathbb{E}\left[\tilde{\eta}_i\tilde{\lambda}_i'\right]\tilde{F}_t\tilde{S}_t'\mathbb{E}\left[\tilde{\eta}_j\tilde{\lambda}_j'\right]\tilde{F}_t\right]\end{aligned} \tag{56}$$

where, in the second line, we condition on $\tilde{F}_t,\tilde{S}_t$ and, in the third line, we exploit the independence across regions. We finally simplify this expression further using the fact that regions are exchangeable, that $\tilde{F}_t,\tilde{S}_t$ are i.i.d. across time periods, and that $\tilde{\eta}$ and $\tilde{\lambda}$ converge

to $\eta$ and $\lambda$ as $N \to \infty$:

$$\begin{aligned}\lim_{N\to\infty} \frac{1}{N}\left(\Omega^{CR} - \Omega\right) &= \lim_{N\to\infty} -\frac{N(N-1)}{N^2T^2}\sum_t \mathbb{E}\left[\tilde{S}_t'\mathbb{E}\left[\tilde{\eta}_i\tilde{\lambda}_i'\right]\tilde{F}_t\tilde{S}_t'\mathbb{E}\left[\tilde{\eta}_j\tilde{\lambda}_j'\right]\tilde{F}_t\right] - O(1/T^2) \\ &= -\frac{1}{T^2}\sum_t \mathbb{E}\left[\tilde{S}_t'\mathbb{E}\left[\eta_i\lambda_i'\right]\tilde{F}_t\tilde{S}_t'\mathbb{E}\left[\eta_j\lambda_j'\right]\tilde{F}_t\right] - O(1/T^2) \\ &= -\frac{1}{T}\mathbb{E}\left[(\tilde{S}_t'\mathbb{E}\left[\eta_i\lambda_i'\right]\tilde{F}_t)^2\right] - O(1/T^2)\end{aligned} \tag{57}$$

as desired.

Under the scalar case, this simplifies to:

$$\lim_{N\to\infty} \frac{1}{N}\left(\Omega^{CR} - \Omega\right) = -\frac{1}{T}\left(\mathbb{E}[\tilde{\eta}_i\tilde{\lambda}_i]\right)^2 \mathbb{E}\left[\left(\tilde{S}_t\tilde{F}_t\right)^2\right] - O(1/T^2) \tag{58}$$

□

## A.5 Proof of Proposition 4

*Proof.* First, note that

$$\Omega := AVAR\left(\sqrt{N}\cdot\hat{\beta}\right) = \lim_{N\to\infty,T\to\infty,N/T\to C} \frac{1}{NT^2}\sum_{i,t}\sum_{j,s}\mathbb{E}\left[\tilde{u}_{it}\tilde{u}_{js}\tilde{Z}_{it}\tilde{Z}_{js}\right] \tag{59}$$

Let $B$ denote the above infinite sum, subsetting to the terms for which $i \neq j$ and $t \neq s$. It suffices to show that $B = 0$. We have:

$$B = \lim_{N\to\infty,T\to\infty,N/T\to C} \frac{1}{NT^2}\sum_{i=1}^{N}\sum_{j=1}^{N}\sum_{t=1}^{T}\sum_{s=1}^{T}\mathbf{1}\left(i \neq j \text{ AND } t \neq s\right)\mathbb{E}[\tilde{u}_{it}\tilde{u}_{js}\tilde{Z}_{it}\tilde{Z}_{js}] \tag{60}$$

Using our definitions of $u$ and $Z$, we re-write the terms in the expectation as

$$\tilde{u}_{it}\tilde{u}_{js}\tilde{Z}_{it}\tilde{Z}_{js} = (\tilde{\lambda}_i'\tilde{F}_t + \tilde{\varepsilon}_{it})(\tilde{\lambda}_j'\tilde{F}_s + \tilde{\varepsilon}_{js})(\tilde{\eta}_i'\tilde{S}_t)(\tilde{\eta}_j'\tilde{S}_s) \tag{61}$$

We first observe that $\mathbb{E}[\tilde{\varepsilon}_{it}\tilde{\lambda}_j'\tilde{F}_s\tilde{Z}_{it}\tilde{Z}_{js}] = \mathbb{E}[\tilde{\varepsilon}_{it}]\mathbb{E}[\tilde{\lambda}_j'\tilde{F}_s\tilde{Z}_{it}\tilde{Z}_{js}] = 0$ because $\varepsilon_{it}$ is i.i.d. across regions, mean zero, and independent from the factor draws and shocks. Similarly, $\mathbb{E}[\tilde{\lambda}_i'\tilde{F}_t\tilde{\varepsilon}_{js}\tilde{Z}_{it}\tilde{Z}_{js}] = 0$.

We now study the sum of the terms $\mathbb{E}[\tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\tilde{Z}_{it}\tilde{Z}_{js}]$, or

$$B_1 := \lim_{N\to\infty,T\to\infty,N/T\to C} \frac{1}{NT^2}\sum_{i=1}^{N}\sum_{j=1}^{N}\sum_{t=1}^{T}\sum_{s=1}^{T}\mathbf{1}\left(i\neq j \text{ AND } t\neq s\right)\mathbb{E}[\tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\tilde{Z}_{it}\tilde{Z}_{js}] \tag{62}$$

We now show that $B_1 = 0$. Our calculation is similar to the equivalent calculation in the proof of Proposition 3. We first observe that $\mathbb{E}\left[\tilde{Z}_{it}\tilde{\varepsilon}_{it}\tilde{Z}_{js}\tilde{\varepsilon}_{js}\right] = \mathbb{E}\left[\tilde{Z}_{it}\tilde{Z}_{js}\right]\mathbb{E}\left[\tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\right]$ because $\varepsilon$ is independent of $(Z,\lambda,F)$. We focus first on $\mathbb{E}\left[\tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\right]$

$$\begin{aligned}
\mathbb{E}\left[\tilde{\varepsilon}_{it}\tilde{\varepsilon}_{js}\right] &= \mathbb{E}\left[(\varepsilon_{it}-\bar{\varepsilon}_i-\bar{\varepsilon}_t+\bar{\varepsilon})(\varepsilon_{js}-\bar{\varepsilon}_j-\bar{\varepsilon}_s+\bar{\varepsilon})\right] \\
&= \mathbb{E}\left[\frac{4}{NT}\varepsilon_{is}^2 - \frac{2}{N}\varepsilon_{it}\varepsilon_{is} + \frac{1}{NT}\sum_{s=1}^{T}\varepsilon_{it}\varepsilon_{is} - \frac{2}{NT^2}\sum_{s=1}^{T}\sum_{r=1}^{T}\varepsilon_{ir}\varepsilon_{is} + \right. \\
&\qquad \left. \frac{1}{N^2}\sum_{k=1}^{N}\varepsilon_{ks}\varepsilon_{kt} - \frac{2}{N^2T}\sum_{k=1}^{N}\sum_{r=1}^{T}\varepsilon_{kt}\varepsilon_{kr} + \frac{1}{N^2T^2}\sum_{i=1}^{N}\sum_{s=1}^{T}\sum_{r=1}^{T}\varepsilon_{ir}\varepsilon_{is}\right] \\
&= \frac{4}{NT}\mathbb{E}\left[\varepsilon_{is}^2\right] - \frac{2}{N}\mathbb{E}\left[\varepsilon_{it}\varepsilon_{is}\right] + \frac{1}{NT}\sum_{s=1}^{T}\mathbb{E}\left[\varepsilon_{it}\varepsilon_{is}\right] - \frac{2}{NT^2}\sum_{s=1}^{T}\sum_{r=1}^{T}\mathbb{E}\left[\varepsilon_{ir}\varepsilon_{is}\right] + \\
&\qquad \frac{1}{N^2}\sum_{k=1}^{N}\mathbb{E}\left[\varepsilon_{ks}\varepsilon_{kt}\right] - \frac{2}{N^2T}\sum_{k=1}^{N}\sum_{r=1}^{T}\mathbb{E}\left[\varepsilon_{kt}\varepsilon_{kr}\right] + \frac{1}{N^2T^2}\sum_{i=1}^{N}\sum_{s=1}^{T}\sum_{r=1}^{T}\mathbb{E}\left[\varepsilon_{ir}\varepsilon_{is}\right] \\
&= O\left(\frac{1}{N}\right)
\end{aligned} \tag{63}$$

where we expand terms in the second line, simplify in the third, and use the boundedness of moments in the fourth. We next consider $\mathbb{E}\left[\tilde{Z}_{it}\tilde{Z}_{js}\right]$. We have:

$$\begin{aligned}
\mathbb{E}\left[\tilde{Z}_{it}\tilde{Z}_{js}\right] &= \mathbb{E}\left[\tilde{\eta}_i'\tilde{S}_t\tilde{\eta}_j'\tilde{S}_s\right] \\
&= \mathbb{E}\left[\tilde{S}_t'\tilde{\eta}_i\tilde{\eta}_j'\tilde{S}_s\right] \\
&= \operatorname{tr}\left(\mathbb{E}\left[\tilde{\eta}_i\tilde{\eta}_j'\tilde{S}_s\tilde{S}_t'\right]\right) \\
&= \operatorname{tr}\left(\mathbb{E}\left[\tilde{\eta}_i\tilde{\eta}_j'\right]\mathbb{E}\left[\tilde{S}_s\tilde{S}_t'\right]\right)
\end{aligned} \tag{64}$$

We proceed by analyzing cases. In case one, we have independent draws of $\eta_i$ across

regions, which yields.

$$\begin{aligned}
\mathbb{E}\left[\tilde{\eta}_i\tilde{\eta}_j'\right] &= \mathbb{E}\left[\left(\eta_i-\bar{\eta}\right)\left(\eta_j-\bar{\eta}\right)'\right] \\
&= \mathbb{E}\left[-\eta_i\bar{\eta}' - \bar{\eta}\eta_j' + \bar{\eta}\bar{\eta}'\right] \\
&= \mathbb{E}\left[-\frac{1}{N}\eta_i\eta_i' - \frac{1}{N}\eta_j\eta_j' + \frac{1}{N^2}\sum_{\iota}\eta_\iota\eta_\iota'\right] \\
&= \mathbb{E}\left[-\frac{1}{N}\eta_i\eta_i'\right] \\
&= O\left(\frac{1}{N}\right) \\
\implies \mathbb{E}\left[\tilde{Z}_{it}\tilde{Z}_{js}\right] &= O\left(\frac{1}{N}\right)
\end{aligned} \tag{65}$$

where the fourth line uses the fact that $\eta_i$ and $\eta_j$ are drawn from the same distribution. Case two is analogous, and yields $\mathbb{E}\left[\tilde{Z}_{it}\tilde{Z}_{js}\right] = O\left(\frac{1}{T}\right)$. We thus have that $\mathbb{E}\left[\tilde{Z}_{it}\tilde{\varepsilon}_{it}\tilde{Z}_{js}\tilde{\varepsilon}_{js}\right]$ is $O\left(\frac{1}{N^2}\right)$ in case one, and $O\left(\frac{1}{NT}\right)$ in case two. In either case, we can write that $\mathbb{E}\left[\tilde{Z}_{it}\tilde{\varepsilon}_{it}\tilde{Z}_{js}\tilde{\varepsilon}_{js}\right] = O\left(\frac{1}{N^2}+\frac{1}{NT}\right)$.

We now have:

$$\begin{aligned}
B_1 &= \lim_{N\to\infty,T\to\infty,N/T\to C}\left(\frac{1}{NT^2}\sum_{i=1}^{N}\sum_{j=1}^{N}\sum_{t=1}^{T}\sum_{s=1}^{T}\mathbf{1}\left(i\neq j \text{ AND } t\neq s\right)O\left(\frac{1}{N^2}+\frac{1}{NT}\right)\right) \\
&= \lim_{N\to\infty,T\to\infty,N/T\to C}\left(\frac{1}{NT^2}N\left(N-1\right)T\left(T-1\right)O\left(\frac{1}{N^2}+\frac{1}{NT}\right)\right) \\
&= \lim_{N\to\infty,T\to\infty,N/T\to C} O\left(\frac{1}{N}+\frac{1}{T}\right) = 0
\end{aligned} \tag{66}$$

Therefore, we can drop the $\varepsilon_{it}$ terms, and re-write Equation 60 as

$$B = \lim_{N\to\infty,T\to\infty,N/T\to C}\frac{1}{NT^2}\sum_{i=1}^{N}\sum_{j=1}^{N}\sum_{t=1}^{T}\sum_{s=1}^{T}\mathbf{1}\left(i\neq j \text{ AND } t\neq s\right)\cdot\tilde{\omega}(i,j,t,s) \tag{67}$$

We first observe, using Lemma 2, that $\tilde{\omega}(i,j,t,s) = O(1/N^2)$ in case one and $\tilde{\omega}(i,j,t,s) = O(1/T^2)$ in case two. We observe that $B$ can therefore be written under either case as

$$\begin{aligned}
B &= \lim_{N\to\infty,T\to\infty,N/T\to C}\frac{1}{NT^2}N\left(N-1\right)T\left(T-1\right)O\left(\frac{1}{N^2}+\frac{1}{T^2}\right) \\
&= \lim_{N\to\infty,T\to\infty,N/T\to C} N\cdot O\left(\frac{1}{N^2}+\frac{1}{T^2}\right) \\
&= 0
\end{aligned} \tag{68}$$

where the last line uses the fact that $\frac{N}{T} \to C$. Thus, since $B = 0$, it follows that $\Omega = \Omega^{TWC}$. □

## A.6 Formulas for Weak-Instrument Robust Tests

In this Appendix, we provide expressions for the two weak-instrument robust test statistics that we study in Section 4. These are the "Anderson-Rubin Minimum Distance" (AR-MD) and "Anderson-Rubin Lagrange Multiplier" (AR-LM) tests introduced in Finlay and Magnusson (2009) and Magnusson (2010) and implemented in the weakiv command of Stata.

To introduce these statistics, we first remind the reader of our two model equations (in double-demeaned form):

$$\tilde{Y}_{it} = \tilde{X}'_{it}\beta + \tilde{u}_{it} \tag{69}$$

$$\tilde{X}_{it} = \tilde{Z}'_{it}\pi + \tilde{e}_{it} \tag{70}$$

In contrast to our baseline model, we let $\tilde{Z}_{it}$ by an $n_I \times 1$ vector and $\pi$ be a $n_I \times 1$ vector. We also introduce the "reduced form" model that directly relates $\tilde{Y}$ and $\tilde{Z}$:

$$\tilde{Y}_{it} = \delta \cdot \tilde{Z}_{it} + \tilde{v}_{it} \tag{71}$$

We observe that the OLS estimate of this equation is $\hat{\delta} = (\tilde{Z}'\tilde{Z})^{-1}\tilde{Z}'Y$. In the scalar instrument case, this is related to the OLS estimates of the original model equations by $\hat{\delta} = \hat{\pi}\hat{\beta}$.

We next define some objects from Finlay and Magnusson (2009). The first is the asymptotic covariance matrix of $\sqrt{N}\left[(\hat{\delta} - \delta)', (\hat{\pi} - \pi)'\right]$, where $N$ is the appropriate asymptotic normalization. We write an estimator of this object as

$$\hat{\Lambda}(\delta, \pi) = \begin{bmatrix} \hat{\Lambda}_{\delta,\delta}(\delta, \pi) & \hat{\Lambda}_{\delta,\pi}(\delta, \pi) \\ \hat{\Lambda}_{\pi,\delta}(\delta, \pi) & \hat{\Lambda}_{\pi,\pi}(\delta, \pi) \end{bmatrix} \tag{72}$$

which, in a way that we will soon clarify, depends on parameters $\delta, \pi$. We next define the object $\hat{\Psi}(\beta, \delta, \pi)$ which is an estimator of the asymptotic coviarance matrix of $\sqrt{N}(\hat{\delta} - \hat{\pi}\beta)$:

$$\hat{\Psi}(\beta, \delta, \pi) = \hat{\Lambda}_{\delta\delta}(\delta, \pi) - \beta\hat{\Lambda}_{\delta,\pi}(\delta, \pi) - \beta\hat{\Lambda}_{\pi,\delta}(\delta, \pi) + \beta^2\hat{\Lambda}_{\pi,\pi}(\delta, \pi) \tag{73}$$

We finally define the estimators in $\hat{\Lambda}$. $\hat{\Lambda}_{\delta\delta}(\delta, \pi)$ and $\hat{\Lambda}_{\pi\pi}(\delta, \pi)$ are the corresponding cluster-robust variance estimators for $\hat{\delta}$ and $\hat{\pi}$, with the residuals ($\tilde{v}_{it}$ and $\tilde{e}_{it}$, respectively) computed

under the null of $\delta$ and $\pi$. In the one-way clustering case, these are

$$\begin{aligned}\hat{\Lambda}_{\delta,\delta}(\delta,\pi) &= (\tilde{Z}'\tilde{Z})^{-1}\left(\sum_c \tilde{Z}_c'(\tilde{Y}_c - \delta\tilde{Z}_c)(\tilde{Y} - \delta\tilde{Z}_c)'\tilde{Z}_c\right)(\tilde{Z}'\tilde{Z})^{-1} \\ \hat{\Lambda}_{\pi,\pi}(\delta,\pi) &= (\tilde{Z}'\tilde{Z})^{-1}\left(\sum_c \tilde{Z}_c'(\tilde{X}_c - \pi\tilde{Z}_c)(\tilde{X} - \pi\tilde{Z}_c)'\tilde{Z}_c\right)(\tilde{Z}'\tilde{Z})^{-1}\end{aligned} \tag{74}$$

where each object in the summation is the vector of the corresponding variable in cluster $c$. These objects are defined analogously for multi-way clustering, The covariance terms are defined as

$$\begin{aligned}\hat{\Lambda}_{\delta,\pi}(\delta,\pi) &= (\tilde{Z}'\tilde{Z})^{-1}\left(\sum_c \tilde{Z}_c'(\tilde{Y}_c - \delta\tilde{Z}_c)(\tilde{X} - \pi\tilde{Z}_c)'\tilde{Z}_c\right)(\tilde{Z}'\tilde{Z})^{-1} \\ \hat{\Lambda}_{\pi,\delta}(\delta,\pi) &= (\tilde{Z}'\tilde{Z})^{-1}\left(\sum_c \tilde{Z}_c'(\tilde{X}_c - \pi\tilde{Z}_c)(\tilde{Y} - \delta\tilde{Z}_c)'\tilde{Z}_c\right)(\tilde{Z}'\tilde{Z})^{-1}\end{aligned} \tag{75}$$

We now define the estimators. The AR-MD statistic is

$$\mathrm{AR}_{\mathrm{MD}} = N(\hat{\delta} - \hat{\pi}\beta_0)'(\hat{\Psi}(\beta_0, \hat{\delta}, \hat{\pi}))^{-1}(\hat{\delta} - \hat{\pi}\beta_0) \tag{76}$$

and observe from Finlay and Magnusson (2009) and Magnusson (2010) that this follows a $\chi^2(n_I)$ distribution. The AR-LM statistic, by contrast, replaces the middle covariance with the same evaluated at $\delta = \hat{\pi}\beta_0$:

$$\mathrm{AR}_{\mathrm{LM}} = N(\hat{\delta} - \hat{\pi}\beta_0)'(\hat{\Psi}(\beta_0, \hat{\pi}\beta_0, \hat{\pi}))^{-1}(\hat{\delta} - \hat{\pi}\beta_0) \tag{77}$$

**Equivalence with $\mathrm{se}_{\beta_0}$ in One-Dimensional Case.** We now show that the AR-LM test coincides with the conventional test with the test statistic

$$\tau_{\beta_0} = \left(\hat{\beta} - \beta_0\right)'(\mathrm{Var}_{\beta_0})^{-1}\left(\hat{\beta} - \beta_0\right) \tag{78}$$

in the just-identified, one-dimensional case, where $\mathrm{Var}_{\beta_0}$ is the estimated variance of $\hat{\beta}$, computed using the residuals under $\beta_0$. To do this, we will show that

$$\hat{\Psi}(\beta_0, \hat{\pi}\beta_0, \hat{\pi}) = N\hat{\pi}\mathrm{Var}_{\beta_0}\hat{\pi}' \tag{79}$$

We show (79) in the case of single-variable clustering; the calculation is analogous for multi-way clustering (or multi-way HAC), by expressing those covariance estimators as the weighted sum of one-dimensional clustering estimators.

We first simplify

$$\hat{\Psi}(\beta,\delta,\pi) = (\tilde{Z}'\tilde{Z})^{-1}\left(\sum_c \tilde{Z}_c' W_c \tilde{Z}_c\right)(\tilde{Z}'\tilde{Z})^{-1} \tag{80}$$

where

$$\begin{aligned} W_c = &(\tilde{Y}_c - \delta\tilde{Z}_c)(\tilde{Y} - \delta\tilde{Z}_c)' \\ &- \beta(\tilde{Y}_c - \delta\tilde{Z}_c)(\tilde{X} - \pi\tilde{Z}_c)' - \beta(\tilde{X}_c - \pi\tilde{Z}_c)(\tilde{Y} - \delta\tilde{Z}_c)' \\ &+ \beta^2(\tilde{X}_c - \pi\tilde{Z}_c)(\tilde{X} - \pi\tilde{Z}_c)' \end{aligned} \tag{81}$$

Next, we complete the square to write $W_c = V_c'V_c$ where

$$V_c = \tilde{Y}_c - \delta\tilde{Z}_c - \beta(\tilde{X}_c - \pi\tilde{Z}_c) = \tilde{Y}_c - \beta\tilde{X}_c + \beta\pi\tilde{Z}_c - \delta\tilde{Z}_c \tag{82}$$

Evaluating this at $\beta = \beta_0$, $\pi = \hat{\pi}$, and $\delta = \hat{\pi}\beta_0$ we obtain $V_c = \tilde{Y}_c - \beta_0\tilde{X}_c$. Therefore, we have

$$\hat{\Psi}(\beta,\delta,\pi) = (\tilde{Z}'\tilde{Z})^{-1}\left(\sum_c \tilde{Z}_c'(\tilde{Y}_c - \beta_0\tilde{X}_c)(\tilde{Y}_c - \beta_0\tilde{X}_c)'\tilde{Z}_c\right)(\tilde{Z}'\tilde{Z})^{-1} \tag{83}$$

We next use the fact that $\hat{\pi} = (\tilde{Z}'\tilde{Z})^{-1}\tilde{Z}'\tilde{X}$ and the definition

$$\text{Var}_{\beta_0} = \frac{1}{N}(\tilde{Z}'\tilde{X})^{-1}\left(\sum_c \tilde{Z}_c'(\tilde{Y}_c - \beta_0\tilde{X}_c)(\tilde{Y}_c - \beta_0\tilde{X}_c)'\tilde{Z}_c\right)(\tilde{X}'\tilde{Z})^{-1} \tag{84}$$

to write

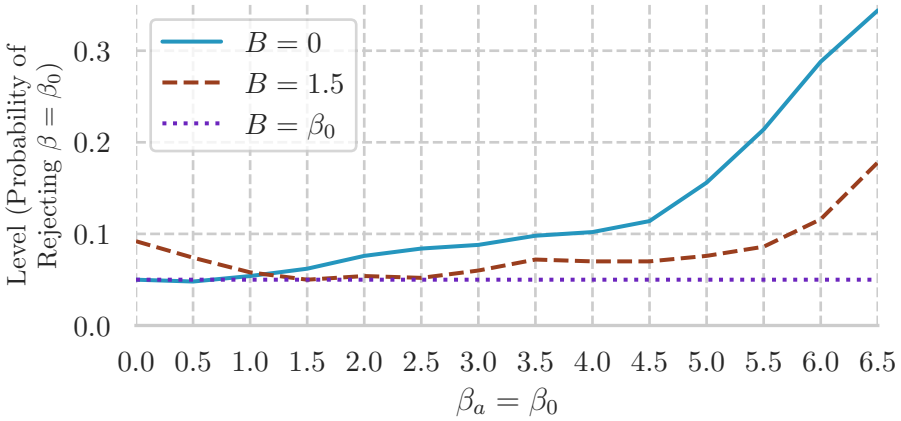
$$\begin{aligned} \hat{\Psi}(\beta,\delta,\pi) &= \hat{\pi}(\tilde{Z}'\tilde{X})^{-1}\left(\sum_c \tilde{Z}_c'(\tilde{Y}_c - \beta_0\tilde{X}_c)(\tilde{Y}_c - \beta_0\tilde{X}_c)'\tilde{Z}_c\right)(\tilde{X}'\tilde{Z})^{-1}\hat{\pi}' \\ &= N\hat{\pi}\text{Var}_{\beta_0}\hat{\pi}' \end{aligned} \tag{85}$$

as desired. Note that, since we are in a scalar environment, we have $\hat{\beta} = \hat{\delta}/\hat{\pi}$. It then follows that:

$$\begin{aligned} \text{AR}_{\text{LM}} &= N(\hat{\delta} - \hat{\pi}\beta_0)'(N\hat{\pi}\text{Var}_{\beta_0}\hat{\pi}')^{-1}(\hat{\delta} - \hat{\pi}\beta_0) \\ &= (\hat{\beta} - \beta_0)'(\text{Var}_{\beta_0})^{-1}(\hat{\beta} - \beta_0) \\ &= \tau_{\beta_0} \end{aligned} \tag{86}$$

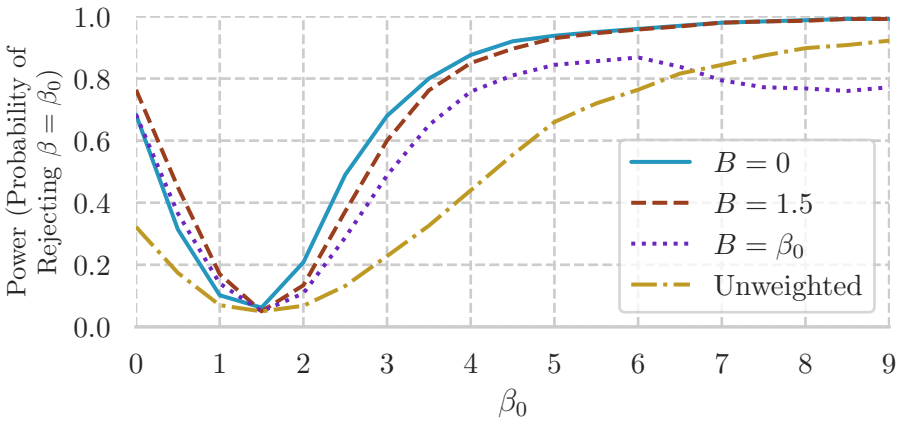
# B Additional Tables and Figures

Figure 3: Level Simulation for Optimal Instrument




*Notes*: The figure plots the probability of rejecting the null hypothesis $\beta = \beta_0$ in simulations that impose this null hypothesis as correct ($\beta_a = \beta_0$), varying the value of $\beta_a = \beta_0$. The blue, solid line corresponds to the test with $B = 0$ and $J = 2$. The red, dashed line corresponds to the test with $B = 1.5$ and $J = 2$. The purple dotted line corresponds to the test with $B = \beta_0$ and $J = 2$, which by construction has level 5%.

Figure 4: Power to Reject Incorrect Nulls for Optimal Instrument




*Notes*: The figure plots the probability of rejecting the null hypothesis $\beta = \beta_0$ in simulations that impose $\beta_a = 1.5$, varying the value of $\beta_0$. At $\beta_0 = 1.5$, this corresponds to the level of the test and should be nominally 5%. The blue, solid line corresponds to the test with $B = 0$ and $J = 2$. The red, dashed line corresponds to the test with $B = 1.5$ and $J = 2$. The purple dotted line corresponds to the test with $B = \beta_0$ and $J = 2$. The yellow dashed-and-dotted line corresponds to the test with the unweighted instrument.

Table 6: 95% Confidence Intervals for Conventional IV Estimate of Regional Fiscal Multiplier in Nakamura and Steinsson (2014) (State FE Strategy)

Point Estimate: 1.426

| | Conventional | | Weak-IV Robust | |
|---|---|---|---|---|
| | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | AR-MD | AR-LM |
| Cluster by State | $(0.704, 2.149)$ | $(0.76, 2.75)$ | Empty | $(-\infty, \infty)$ |
| Two-way Cluster | $(0.324, 2.528)$ | $(0.40, \infty)$ | $(-\infty, \infty)^*$ | $(-\infty, \infty)^*$ |
| Two-way HAC ($L = 3$) | $(0.032, 2.821)$ | $(-\infty, \infty)$ | $(-\infty, \infty)^{*\dagger}$ | $(-\infty, \infty)^*$ |
| Randomization Inference | | $(-4.4, 8.5)$ | | |

*Notes*: This table shows 95% confidence intervals for the regional fiscal multiplier, estimated in the setting of Nakamura and Steinsson (2014) using the IV estimator. Results are based on the instrumental variable strategy that interacts defense spending growth with state fixed effects. The first three rows show results from tests that implement clustering by state, two-way clustering (state and year), and two-way HAC standard errors with a kernel bandwidth of three years. In each of these rows, we report results from conventional $t$-tests with standard error estimates $\text{se}_{\hat{\beta}}$ and $\text{se}_{\beta_0}$ and weak-instrument-robust tests using the Anderson-Rubin Minimum Distance and the Anderson-Rubin Lagrange Multiplier statistics of Finlay and Magnusson (2009) and Magnusson (2010) (see Section 4.2 for details). The fifth row reports results from randomization inference.

$^*$: All of the weak-instrument-robust confidence intervals marked with this symbol contain "small holes" (i.e., intervals of width $< 0.05$ in which one can reject the null hypothesis).

$^\dagger$: The confidence interval marked with this symbol contains a "large hole" that excludes $(0.012, 0.347)$.

Table 5: Placebo Test with Alternative Data-Generating Processes

| | Panel A: Baseline | | Panel B: IID | | Panel C: Persistent | | Panel D: Mixture | | Panel E: AR(2) | |
|---|---|---|---|---|---|---|---|---|---|---|
| | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ |
| Cluster by State | 25.4% | 19.8% | 21.6% | 16.0% | 27.0% | 19.3% | 21.8% | 12.8% | 21.8% | 19.0% |
| Cluster by Year | 24.4% | 20.8% | 5.8% | 3.6% | 28.2% | 29.2% | 24.6% | 22.0% | 22.8% | 19.6% |
| Two-way Cluster | 21.1% | 9.0% | 11.9% | 3.8% | 22.2% | 11.5% | 16.9% | 7.0% | 18.2% | 8.6% |
| Two-way HAC | 20.3% | 3.0% | 15.6% | 2.7% | 19.8% | 3.5% | 16.2% | 2.0% | 16.8% | 2.2% |

*Notes*: This table shows the frequency at which the null hypothesis of $\beta_0 = 0$ is rejected at the 5% level in several variants of the placebo test based on Nakamura and Steinsson (2014). Panel A corresponds to the baseline simulation. In Panel B, we simulate national defense spending shocks as an IID Gaussian variable with the same variance as observed shocks. In Panel C, we simulate national defense spending shocks as an Gaussian AR(1) with coefficient 0.9, holding fixed the variance of the variable. In Panel D, we simulate national defense spending shocks as an AR(1) with an empirically estimated coefficient $\rho = \hat{\rho} = 0.66$ and innovations whose distribution is a mixture of two Gaussian distributions. In Panel E, we simulate national defense spending shocks as an AR(2) process with Gaussian innovations. Since the placebo defense spending shocks are drawn at random for each placebo draw, a correctly calibrated 5% test would reject 5% of the time.

Table 7: 90% Confidence Intervals for Conventional IV Estimate of Regional Fiscal Multiplier in Nakamura and Steinsson (2014)

Panel A: Initial Share (Point Estimate: 2.477)

| | Conventional | | Weak-IV Robust | |
|---|---|---|---|---|
| | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | AR-MD | AR-LM |
| Cluster by State | $(0.887, 4.066)$ | $(1.171, \infty)$ | $(1.044, 4.433)$ | $(1.171, \infty)$ |
| Two-way Cluster | $(0.709, 4.245)$ | $(1.095, \infty)$ | $(0.982, 4.794)$ | $(1.095, \infty)$ |
| Two-way HAC ($L = 3$) | $(0.436, 4.518)$ | $(0.473, \infty)$ | $(0.767, 5.136)$ | $(0.473, \infty)$ |
| Randomization Inference | | $(0.46, 4.72)$ | | |

Panel B: State FE (Point Estimate: 1.426)

| | Conventional | | Weak-IV Robust | |
|---|---|---|---|---|
| | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | AR-MD | AR-LM |
| Cluster by State | $(0.820, 2.032)$ | $(0.88, 2.36)$ | Empty | $(-\infty, \infty)$ |
| Two-way Cluster | $(0.502, 2.351)$ | $(0.63, 5.15)$ | $(-\infty, 0.985) \cup (1.467, \infty)$ | $(-\infty, \infty)^*$ |
| Two-way HAC ($L = 3$) | $(0.256, 2.597)$ | $(0.18, \infty)$ | $(-\infty, 0.014) \cup (0.361, 1.562) \cup (1.731, \infty)$ | $(-\infty, \infty)^*$ |
| Randomization Inference | | $(-3.3, 7.1)$ | | |

*Notes*: This table shows 90% confidence intervals for the regional fiscal multiplier, estimated in the setting of Nakamura and Steinsson (2014) using the IV estimator. Panel A shows results based on the instrumental variable strategy that interacts defense spending growth with the pre-period share of military procurement spending in state output. Panel B shows results based on the instrumental variable strategy that interacts defense spending growth with state fixed effects. The first three rows of each panel show results from tests that implement clustering by state, two-way clustering (state and year), and two-way HAC standard errors with a kernel bandwidth of three years. In each of these rows, we report results from conventional $t$-tests with standard error estimates $\text{se}_{\hat{\beta}}$ and $\text{se}_{\beta_0}$ and weak-instrument-robust tests using the Anderson-Rubin Minimum Distance and the Anderson-Rubin Lagrange Multiplier statistics of Finlay and Magnusson (2009) and Magnusson (2010) (see Section 4.2 for details). In Panel A, the $\text{se}_{\beta_0}$ and AR-LM tests exactly coincide. The fifth row of each panel reports results from randomization inference.

$^*$: All of the weak-instrument-robust confidence intervals marked with this symbol contain "small holes" (i.e., intervals of width $< 0.05$ in which one can reject the null hypothesis).

Table 8: 68% Confidence Intervals for Conventional IV Estimate of Regional Fiscal Multiplier in Nakamura and Steinsson (2014)

Panel A: Initial Share (Point Estimate: 2.477)

| | Conventional | | Weak-IV Robust | |
|---|---|---|---|---|
| | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | AR-MD | AR-LM |
| Cluster by State | $(1.516, 3.438)$ | $(1.664, 3.860)$ | $(1.587, 3.544)$ | $(1.664, 3.860)$ |
| Two-way Cluster | $(1.408, 3.546)$ | $(1.624, 4.443)$ | $(1.522, 3.715)$ | $(1.624, 4.443)$ |
| Two-way HAC ($L = 3$) | $(1.243, 3.711)$ | $(1.462, \infty)$ | $(1.384, 3.906)$ | $(1.462, \infty)$ |
| Randomization Inference | | $(1.34, 3.70)$ | | |

Panel B: State FE (Point Estimate: 1.426)

| | Conventional | | Weak-IV Robust | |
|---|---|---|---|---|
| | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | AR-MD | AR-LM |
| Cluster by State | $(1.060, 1.793)$ | $(1.10, 1.87)$ | Empty | $(-\infty, \infty)$ |
| Two-way Cluster | $(0.867, 1.985)$ | $(0.96, 2.31)$ | $(-\infty, 0.989) \cup (1.514, \infty)$ | $(-\infty, \infty)^*$ |
| Two-way HAC ($L = 3$) | $(0.719, 2.134)$ | $(0.84.2.82)$ | $(-\infty, 0.016) \cup (0.380, 1.565) \cup (1.741, \infty)$ | $(-\infty, \infty)^*$ |
| Randomization Inference | | $(-1.3, 5.1)$ | | |

*Notes*: This table shows 68% confidence intervals for the regional fiscal multiplier, estimated in the setting of Nakamura and Steinsson (2014) using the IV estimator. Panel A shows results based on the instrumental variable strategy that interacts defense spending growth with the pre-period share of military procurement spending in state output. Panel B shows results based on the instrumental variable strategy that interacts defense spending growth with state fixed effects. The first three rows of each panel show results from tests that implement clustering by state, two-way clustering (state and year), and two-way HAC standard errors with a kernel bandwidth of three years. In each of these rows, we report results from conventional $t$-tests with standard error estimates $\text{se}_{\hat{\beta}}$ and $\text{se}_{\beta_0}$ and weak-instrument-robust tests using the Anderson-Rubin Minimum Distance and the Anderson-Rubin Lagrange Multiplier statistics of Finlay and Magnusson (2009) and Magnusson (2010) (see Section 4.2 for details). In Panel A, the $\text{se}_{\beta_0}$ and AR-LM tests exactly coincide. The fifth row of each panel reports results from randomization inference.

$^*$: All of the weak-instrument-robust confidence intervals marked with this symbol contain "small holes" (i.e., intervals of width $< 0.05$ in which one can reject the null hypothesis).

Table 9: The Regional Fiscal Multiplier at the Census-Division Level

Panel A: Placebo Test

| | Conventional | | Weak-IV Robust | |
|---|---|---|---|---|
| | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | AR-MD | AR-LM |
| Cluster by State | 24.4% | 3.2% | 24.0% | 3.2% |
| Cluster by Year | 20.6% | 17.0% | 23.4% | 17.0% |
| Two-way Cluster | 17.4% | 0.0% | 18.4% | 0.0% |
| Two-way HAC ($L = 3$) | 18.4% | 0.0% | 16.7% | 0.0% |
| Randomization Inference | 5% (By Construction) | | | |

Panel B: 95% Confidence Intervals (Point Estimate: 2.750)

| | Conventional | | Weak-IV Robust | |
|---|---|---|---|---|
| | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | AR-MD | AR-LM |
| Cluster by State | $(1.235, 4.265)$ | $(-\infty, \infty)$ | $(1.444, 4.639)$ | $(-\infty, \infty)$ |
| Two-way Cluster | $(1.440, 4.060)$ | $(-\infty, \infty)$ | $(1.653, 4.393)$ | $(-\infty, \infty)$ |
| Two-way HAC ($L = 3$) | $(1.880, 3.619)$ | $(-\infty, \infty)$ | $(1.959, 3.729)$ | $(-\infty, \infty)$ |
| Randomization Inference | $(-0.44, 5.70)$ | | | |

Panel C: 90% Confidence Intervals (Point Estimate: 2.750)

| | Conventional | | Weak-IV Robust | |
|---|---|---|---|---|
| | $\text{se}_{\hat{\beta}}$ | $\text{se}_{\beta_0}$ | AR-MD | AR-LM |
| Cluster by State | $(1.478, 4.021)$ | $(1.053, \infty)$ | $(1.634, 4.274)$ | $(1.053, \infty)$ |
| Two-way Cluster | $(1.651, 3.849)$ | $(1.177, \infty)$ | $(1.803, 4.076)$ | $(1.177, \infty)$ |
| Two-way HAC ($L = 3$) | $(2.020, 3.480)$ | $(-\infty, \infty)$ | $(2.080, 3.554)$ | $(-\infty, \infty)$ |
| Randomization Inference | $(0.38, 5.24)$ | | | |

*Notes*: This table collects our analysis of Nakamura and Steinsson (2014) at the level of 10 regions, which correspond to US Census Divisions (except for the South Atlantic Division, which the authors divide in two). These estimates correspond to the Initial Share Strategy. Panel A shows results from a Placebo Test, conducted as described in Section 4.2 and Table 2. Panels B and C shows 95% and 90% confidence intervals in the data. The first three rows of each panel show results from tests that implement clustering by state, two-way clustering (state and year), and two-way HAC standard errors with a kernel bandwidth of three years. In each of these rows, we report results from conventional $t$-tests with standard error estimates $\text{se}_{\hat{\beta}}$ and $\text{se}_{\beta_0}$ and weak-instrument-robust tests using the Anderson-Rubin Minimum Distance and the Anderson-Rubin Lagrange Multiplier statistics of Finlay and Magnusson (2009) and Magnusson (2010) (see Section 4.2 for details). In Panel A, the $\text{se}_{\beta_0}$ and AR-LM tests exactly coincide. The fifth row reports that randomization inference rejects the null 5% of the time by construction, since the placebo test uses the same simulated shocks as randomization inference.